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# **DIRECTORS' REPORT**

YEAR ENDING 31 MARCH 2023

Given a challenging labour market and increasing economic headwinds Trust House Limited delivered a solid operating profit (before changes in property values) of \$6.5m.

The unaudited net loss for the year of \$17.2m was driven by a lower value of our investment property portfolio as a result of the moderation of key assumptions on which those assets are valued. This loss partially reverses prior years' revaluation gains.

Our biggest priority is to ensure our housing tenants inhabit healthy and resilient homes now and in the future. The ageing housing portfolio is suffering from under-investment in prior years – we are now seeking to address this challenge. In the financial year we invested in the significant refurbishment of 20 homes and commenced the development of 16 additional homes. This was funded from cash-flow and additional debt.

Our property team has worked with government agencies to achieve market rentals for approximately two-thirds of our housing portfolio. This has increased income significantly. However, the economics of providing social housing mean we cannot borrow funds to refurbish all our portfolio. Board and management will work through options to ensure we maintain momentum refreshing homes.

While debt has increased slightly by \$1m the balance sheet remains robust with gearing of 11%.

It is disappointing that another year has passed and we still cannot provide audited accounts. Our team has had many discussions with Audit NZ (regarding the 2020, 2021 and 2022 accounts) who acknowledge the delays are caused by Audit NZ.

I would like to thank my fellow Board members and our hard working staff for their efforts over the year.

## Supporting our communities

The Trust House family is a proud member of the communities that we engage with. This manifests in many ways:

We have approximately 290 valued employees who received \$9.9 million in wages. From 1 September 2023 no employee will earn less than the living wage

- Through Trust House Foundation we made 382 grants totaling \$5m to our communities
- By participating in the School Lunch Programme we delivered nearly 700,000 school lunches to school students in Wairarapa, Flaxmere and Wainuiomata
- We provided housing for 475 households where all homes had adequate heating as determined by Healthy Homes legislation and 94% of all homes were 100% compliant with all Healthy Homes regulations
- We subsidise at least one-third of our housing tenants who pay below market rents. This means we forgo rental income of just over \$1.4m per year.

Our outlets provide gaming services which can lead to social harm. Trust House ensures employees at these outlets are properly trained (with regular refresher courses) to intervene if customers behaviour is deemed harmful. In addition to compliance checks by regulators we conduct independent compliance checks 3-4 times a year with any issues resolved by management. The Trust House Foundation also paid levies of \$129,111 to the Government's problem gambling programmes.

#### Governance

Both Board and management have seen change in 2023. We welcomed new Board members Bex Johnson, Corrie James, Matt Reid and Leanne Southey and farewells for Toni Kennerley, Jock Kershaw and David Henry. We also welcomed Stuart Campbell to the role of Chair of the Audit and Risk Committee. The new members bring skills sets that will strengthen governance as we shape the future of THL.

I would like to thank Jock Kershaw and David Henry for their many years of service to THL and wider communities.

The Board's Audit and Risk subcommittee continued to support our governance responsibilities and met five times during the year.



## Directors of the Company and Remuneration

The Directors, and the remuneration paid to them for the year ended 31 March 2023 was:

DIRECTOR	APPOINTED	\$
M Antonio (CHAIR)	Appointed 2017	56,000
L M Griffiths (DEPUTY CHAIR)	Appointed 2013	42,000
J W Kershaw	Appointed 2007 RETIRED 2022	4,000
D B Henry	Appointed 2005 RETIRED 2022	19,000
S Campbell (CHAIR, AUDIT COMMITTEE)	Appointed 2019	38,000
T Kennerley	Appointed 2020 RESIGNED 2022	2,000
L Southey	Appointed 2023	5,000
B Johnson	Appointed 2022	28,000
C James	Appointed 2022	19,000
M Reid	Appointed 2022	19,000
TOTAL		232,000

# MENA ANTONIO Chair- For The Directors of Trust House Limited

## **OPERATIONAL REVIEW**

### YFAR FNDING 31 MARCH 2023

#### Overview

Trust House Limited (including the controlled entity Trust House Foundation) generated an underlying profit (excluding any valuation changes of investment properties) of \$6.5m (2022, \$6.9m). Every operating entity showed an increase in income with our property portfolio, hospitality outlets, school lunch programme, and Copthorne Solway Park all delivering significant increases in revenue.

Partially offsetting the increase in revenues were non-revenue related increased costs for property maintenance, insurance, goodwill written off and interest. Like all borrowers, Trust House Limited (THL) has experienced increases in interest rates because of actions taken by the Reserve Bank to counter inflation. This and additional borrowings explain the \$0.2m increase in finance costs.

An additional \$4.7m (an increase of 275%) was invested in residential properties as part of our on-going asset management programme. This spend was funded

from cashflow and bank loans of \$1m. These property maintenance costs reflect the ageing nature of our housing assets and the investment required to ensure our tenants live in homes that comply with the Healthy Homes Act.

After accounting for a lower investment property valuation of \$19m (2022, gain of \$29m) we reported a loss for the year of \$17.2m. This valuation change (conducted by an independent valuer) reflects the falling NZ property market and partially reverses prior year valuation gains. Even so, our balance sheet has benefitted strongly over the years from an increase in the value of our housing properties acquired in 1999 for \$10.5million and remains in good shape.

From its licensed gaming activities, Trust House Foundation distributed grants during the year of \$4.7m (2022, \$4.3m) to numerous community organisations. These are summarised elsewhere in this report.

#### **Financial Scorecard**

The following table details key financial metrics for THL Group:

MEASURE \$	2023	2022	2021	2020	2019
Revenue	38,662	33,910	30,178	30,370	29,288
Underlying Profit <sup>1</sup>	6,539	6,908	7,856	5,770	5,750
Change in Valuation of Investment Property	(19,027)	28,587	57,807	5,345	6,731
Charitable Donations	4,722	4,328	3,042	4,262	4,124
Net Profit	(17,210)	31,167	62,621	6,853	8,356
Cashflow from Operations	4,080	4,079	6,247	3,092	3,326
Equity	159,982	177,192	146,026	82,458	75,605
Debt	21,015	20,040	20,065	20,090	19,125

## Housing

Demand for affordable housing in our region has continued to be strong throughout the year. Occupancy was maintained at or near 98% with a turnover rate in the vicinity of 15%.

The residential housing portfolio returned a contribution in the year to support costs and before interest, of \$4.475m on a rent roll of \$8.240m. This was a modest positive variation to budget of \$0.256m and ahead of last year by \$0.978m.

In 1999, Housing New Zealand sold its housing portfolio in the Wairarapa and Tararua Districts to Trust House. Today Trust House retains ownership of 480 of the 500 houses it acquired. 63% of our tenants, up from 55% in the previous year, enjoy the benefit of the Government's Income Related Rent Subsidy scheme [IRRS] which limits tenant rental outgoings to 25% of their income but ensures that Trust House receives a "market rent" for these properties. For those properties that cannot access the IRRS, Trust House receives a much lower level of rental income. This does have consequences for our ability to maintain them to the standard we aspire to. In the coming year we will continue with our strategy to grow the IRRS component of our portfolio.

During the year an independent and in-depth asset condition review for the whole of our

housing portfolio was completed. This has provided us with useful data about our rental properties and the areas in which we need to invest and improve. Our commitment to do so is evidenced by the significant increase this year in our investment in these properties. In the year under review we invested \$3.97 million on maintenance compared with just \$1.3 million in the previous year.

Trust House has a commitment to growing the supply of affordable homes. In the 2022-23 year we initiated planning for three new build projects which will deliver 16 one or two-bedroom homes. Construction is well advanced for the delivery of six new two-bedroom units in Kuripuni. These are expected to be occupied in September 2023. Site works on another, on Opaki Road are underway and the third project in Featherston has achieved resource consent.

A requirement of our status as a Class One Community Housing Provider is that we achieve compliance with all aspects of the Healthy Homes Act by the deadline date of 1 July 2024. It is pleasing to report here that we are well on track to achieve this. Currently we are 94% compliant and our available property maintenance funds are being prioritised for the purpose of complying with the Act.



## Hospitality

Trust House owns and operates seven hospitality outlets in the Wairarapa, Porirua and Flaxmere. The result for the year was a contribution to support costs of \$1.064m, a variance to budget of \$0.558m and an increase on last year of \$0.351m.

This financial result has been achieved despite a sharp rise in both staff costs, and on the back of unpredictable weather events impacting the cost of goods such as the fruit and vegetables supplied to our bars and restaurants. Increase in staff costs is an outturn of the purposefully implemented living wage policy by Trust House. All staff are now paid the living wage or better.

Improved trading can be attributed primarily to an easing of the COVID-19 restrictions and the successful delivery from many outlets of our Healthy Lunches in Schools contract with the Ministry of Education. The latter programme has enabled improved productivity from our outlet kitchens which for the most part are underutilised in the mornings.

Throughout New Zealand the hospitality sector has been challenged for some time by an inability to recruit and retain properly qualified and trained staff. Trust House has not been immune from these challenges, and it was only in the latter part of the year and into 2023-24 that we have been able to fill key positions such as chefs. Staff turnover and the ability to meet the wage and salary demands of skilled people remain issues for us.

#### **COPTHORNE SOLWAY HOTEL, WAIRARAPA**

2022 was a milestone year for the Copthorne Solway Hotel. It celebrated 50 years in operation. Originally, a 48-room hotel it now offers 102 rooms. It remains the largest accommodation provider in the Wairarapa.

Contribution to support costs for the 2022-23 year exceeded budget expectations by \$0.733m and the previous year by \$0.298m. This was achieved with an occupancy rate of 70.4%, up from the COVID-19 impacted 2021-22 year of 59.9%. Average room rate for the year increased by 10.9%.

Whilst the improved result can largely be attributed to the easing of COVID-19 restrictions, there is also early evidence of a turnaround in the demand for corporate conference and events venues and a return of the tourism market. Copthorne Solway remains well placed to capitalise on these developments.

Like our hospitality outlets, there were difficulties

during the year for Copthorne Solway in staff recruitment and retention. Regrettably, and because of staff shortages from time to time, and the requirements to comply with employment law, a full hotel food and beverage service could not always be provided. Only now have these challenges been overcome. Gaining accreditation to the Employer Work Visa scheme has proven to be invaluable in recruiting for skilled roles where applicants have been few and salary expectations difficult to meet.

During the year we invested in several projects to improve the infrastructure, meet health and safety requirements and enhance the customer experience at the Copthorne Solway. These projects included:

- a full roof replacement with only the reception, conference and restaurant area left to complete
- an upgrade of the hotel internet capability and
- the renewal and implementation of new fire alarm and evacuation systems.

Further investment is planned for core infrastructure such as the main power switch board, hallway upgrades and a refresh of the Bar and Grill.

# KA ORA, KA AKO, HEALTHY SCHOOL LUNCHES PROGRAMME

The school lunch programme has proven to be a very successful and meaningful addition to our hospitality offering. Focus is on delivering high-quality and nutritious lunches in a cost-effective manner.

We provide this service to schools under contract to the Ministry of Education. We enjoy a preferred supplier relationship with them.

During the year we expanded the number of schools we support. We are now supplying upwards of 3,500 lunches per day across 17 schools from our outlets in Porirua, across the Wairarapa, in Pahiatua and Flaxmere and aspire to do more. This expansion has created employment for 42 "locals" who prepare and deliver lunches to their respective schools. Feedback from schools, students, parents, and staff alike has been overwhelmingly positive.

We are pleased to report that indications are that our contract with the Ministry of Education will be extended to December 2024.

## People and Performance

#### **OUR PEOPLE**

In line with our Good Employer ambitions, several initiatives were introduced in 2022-23 to ensure Trust House continues to be a great place to work.

Investment in the training and development of our people was given priority. The focus here was on developing bench strength in supervisory management/leadership, enhancing customer service, conflict management and regulatory compliance. Our sponsorship and alignment with Business Wairarapa in support of the WAIHOST training initiative is important to us in growing hospitality staff for our community. Alongside this we have also invested in a Hospitality Association of New Zealand [HANZ] sponsored online and self-paced training programme for our staff, TYPSY. TYPSY provides training in all aspects of delivering hospitality services in a safe and compliant manner.

A highlight this year was the introduction of the Trust House Living Wage. This was set at \$23.65 per hour. It is our intention to increase this in 2023-24 to the post year end announcement of Government to set the Living Wage at \$26/hour from 1 September 2023. This translates into an increase of 9.9% and affects most of our staff.

In 2022 our staff participated in an engagement survey. Responses overall were extremely positive about the direction of the company and the workplace. Culture developments are aligned to the principles of Te Whare Tapa Wha. Continuous effort is necessary to ensure we "genuinely care for each other", that "diversity and inclusion are truly celebrated", and our culture is routinely values based.

#### **HEALTH AND SAFETY**

We are pleased to report that there were no notifiable injuries suffered during the year however, 47 staff did report minor injuries that required one to seven days off work. The majority of these were categorised as minor cuts, sprains or strains.

During the year, and consistent with our philosophy that "our people come first" we set out to grow our capability in health and safety and continued to emphasise the need for diligence in reporting incidents. We implemented a user-friendly Health and Safety Management System, GOSH and there has been a noticeable improvement in compliance with our Health and Safety systems. Reporting of events [good catch, near miss, incident & accident] has significantly increased.

The Board of Directors receive regular reports on health and safety initiatives as required under the HSWA 2015 legislation. This has evolved into a Dashboard providing a broad range of Health and Safety performance measures.

#### **SUSTAINABILITY**

Trust House is owned by our community. It is incumbent upon us that we demonstrate a commitment to a sustainable future and be seen as contributing to improving the social, economic, and environmental wellbeing of the communities where we live and work.

During the year work began on adopting and achieving certification of an Environmental Management System where we can assess the impact we have on our various stakeholders, including our staff, the community, our customers, and the environment. Once implemented we will be able to measure, manage & reduce our company's carbon footprint.



# THE FOUNDATION

## YEAR ENDING 31 MARCH 2023

## Our group has a proud history of supporting the communities where we are represented by way of charitable donations and sponsorship.

Quite separate from Trust House itself, the Trust House Foundation (THF) earns substantive revenues from its licensed gaming activities. By law, for every dollar earned, the Foundation must return a minimum of forty cents to the community. In the 2022/23 year, earnings were \$11.139m. Of this \$4.717m, or 42.3% was distributed by way of charitable donations to community groups.

Local community representatives play a crucial role in recommending grants to be approved. THF trustees work with Regional Net Proceeds Committees in Porirua, Rimutaka, Masterton and Flaxmere when considering grant applications.

Major grant recipients from our regions in 2022-23 were:

RECIPIENT	PROJECT/PURPOSE	AMOUNT
Pukaha Mount Bruce Board	Upgrading a wastewater treatment system for the new education centre	\$130,000
Bush Aquatic Trust	Heated aquatic facility in Pahiatua	\$50,000
Ngai Tumapuhia-a-Rangi Ki Okautete Inc	Stage one construction marae complex	\$50,000
Rangitane o Wairarapa Inc Iwi Development	Operating costs of learning facility	\$40,000
Wellington City Mission Anglican Trust Board	Upgrade to core infrastructure at Kemp House and Hospital	\$59,952
Whirinaki Whare Taonga	International Blockbuster Hall of Heroes 9 September 2023 to 2 December 2023	\$20,000
Flaxmere Schools Cluster	New learning equipment [eg i-Pads]	\$120,000



# **Grants Approved**

ORGANISATION	GRANT
Access Radio Wairarapa	8,000
Age Concern Flaxmere Inc	28,500
Age Concern New Zealand Inc	995
Age Concern Wellington	7,874
Air Training Corps Assn Masterton Branch	
21 Squadron	
All Kiwi Sports Club Inc	
Altrusa International of Ohariu	
Alzheimers Society Manawatu	
Alzheimers Wairarapa Inc	
Anglican Diocese of Wellington	
Aotea College	
Aratoi Regional Trust	
Arohanui Hospice Service Trust	
Arts Inc Heretaunga Inc	
Asert-Tatou Development Trust	
Asthma New Zealand Inc	
Autism New Zealand - Wellington and Waira	
Autism Wairarapa Charitable Trust	
Awhi Charitable Trust	
Barnardos New Zealand	
Bellyful New Zealand Trust Porirua	
Big Brothers Big Sisters of Hawke's Bay	
Big Buddy Mentoring Trust	
Birchleigh Polo	
Birthright (HB) Child and Family Care Trust.	
Bishop Viard College	
Bowls Wairarapa Inc	
Brain Injury Association (HB) Inc	
Brandon Intermediate Board of Trustees	
Breast Cancer Aotearoa Coalition Inc	
Bush Aquatic Trust	
Bush Childrens Day Trust	
Bush Hockey Club	
Bush Multisports Trust	10,873

ORGANISATION	GRANT
Bush Sports Club Inc	10,000
Camp Quality New Zealand	
Cancer Society of New Zealand	
Hawkes Bay Centre Inc	10,000
Cancer Society of New Zealand Manawatu	
Centre Inc	
Cannons Creek School	
Cannons Creek Youth Charitable Trust	
Capital Zone Basketball Trust	
CCS Disability Action Wairarapa Inc	
ChangeAbility Inc	
Changemakers Refugee Forum Inc	
ChangeMakers Resettlement Forum	
Christian Lovelink	
Citizens Advice Bureau Porirua Inc	,
Cobblestones Trust	
Come Sew With Me Charitable Trust	
Community Networks Wairarapa Inc	
ConArt Gallery and Studios Inc	1,520
Country Village Heaven	55,000
Crisis Pregnancy Support Wairarapa Trust	
Cystic Fibrosis Association of New Zealand	
Dalefield Hockey Club	20,736
Dementia Wellington Charitable Trust	
Derek Wootton Memorial Trust	
Destination Wairarapa Inc	150,000
Digital Seniors	15,000
Douglas Villa Association Football Club Inc	15,000
Dressage Wellington	8,765
Dsport	
Eastside Community Group	3,000
Eketahuna Health Centre	3,500
Epilepsy Association of New Zealand Inc	4,500
Eventing Wairarapa	2,230

ORGANISATION	<b>GRAN1</b>
Family Works Hawkes Bay	
(Presbyterian Support East Coast)	
Featherston Beautification Group	
Featherston Booktown Trust	
Featherston Community Centre Charitable Trus	
Featherston Heritage Complex Society Inc	
Featherston Hockey Club Inc	
Fernridge School	
Film Talks	
Flaxmere Baptist Community Fund	
Flaxmere College	
Flaxmere Community Patrol	5,000
Flaxmere Mana Wahine Softball	5,000
Flaxmere Planning Committee	28,276
Flaxmere Schools Cluster	
Footnote Dance Trust Board	4,135
FOTO lwi	1,000
Foureyes Foundation Limited	27,400
Friends of the Queen Elizabeth Park Inc	35,000
Giants Softball Club	1,470
Girlguiding New Zealand	7,000
Gladstone School Board of Trustees	3,692
Gladstone Womens Hockey Club	1,000
Glenview School	67,642
Graeme Dingle Foundation Hawkes Bay	8,000
Graeme Dingle Foundation Wellington	13,000
Greater Wellingtn Backcountry Trust Inc	3,200
Greytown Rugby Football Club	2,864
Growing Places Charitable Trust	10,000
Hastings District Council	18,000
Hastings Group Riding for the Disabled Assn Ir	nc3,000
Hawkes Bay Community Fitness Centre Trust .	15,000
Hawke's Bay Netball Centre Inc	
Hawke's Bay Regional Sports Park Trust	
Hawke's Bay Volunteer Coastguard Inc	

ORGANISATION	GRANT	ORGANISATION	GRANT	ORGANISATION	GRANT
He Pua ma Te Katoa Health Limited	10,000	Nature School NZ Trust	6,000	Red Star Hockey	2,484
Heart Kids New Zealand Inc	5,000	Netball Wairarapa Inc	80,000	Red Star Squash Club	10,000
Heretaunga Players Inc	1,000	New Zealand Equestrian Federation	Inc - Wairarapa	Redwood School	2,100
Heretaunga Women's Centre	5,500	19,000		Respected Aotearoa	20,000
Hibernian AFC Inc	2,500	New Zealand Pacific Studio Inc	7,000	Riding for the Disabled Association I	Hutt Valley Group Inc
Hoe Tonga Pacifica Waka Ama Associatio	n6,000	New Zealand Red Cross Wairarapa B		6,000	
Holdsworth Restoration Trust	8,000	New Zealand Suzuki Institute Inc	1,500	Riding for the Disabled Association \	Nairarapa Group Inc
Holy Family School	16,000	Nga Uri o Whiti Te Ra Mai Le Moana	47,000	8,500	
House of Science Wairarapa Charitable Tr	rust10,000	Ngai Tumapuhia A Rangi Maori Mar	ae Committee Inc	Rimutaka Gymsports Inc	
Huntingtons Disease Association Welling	gton Inc 1,720	16,329		Rimutaka Incline Railway Heritage T	
IDFNZ Kids Foundation	1,330	Ngai Tumapuhia-a-Rangi Ki Okaute		Rimutaka Inline Hockey Club Inc	
Inspire In Education Ltd	7,000	Ngati Kahungunu lwi Inc		Riversdale Surf and Lifesaving Club	
It Takes Time	5,000	North City Cricket Club Inc		Road Safety Education Limited	
Judgeford Golf Club Inc	2,410	North Porirua Care Centre Trust		Royal New Zealand Plunket Trust	
Kahungunu Ki Wairarapa	7,000	Northern United Rugby Football Clu		Scout Association of NZ - Hutt Valley	-
Kapi Mana Netball Centre	50,000	Nourished for Nil Ltd		Shelter Masterton Inc	
Kia Kaha Hockey Club Inc	5,060	NZ Council of Victim Support Group		Sir Edmund Hillary Outdoor Pursuits	
Kidz Need Dadz		NZ Council of Victim Support Groups	,	South End School	
Kimi Ora Community School		NZ Council of Victim Support Groups		South Wairarapa Pipe Band	
Kiwi Community Assistance Charitable Tr		NZ Riding For The Disabled Associat		Special Olympics Hutt Valley	
Ko Wai Tou Ingoa Hauora Charitable Trus		Oasis Trust	,	Special Olympics Mana	
Kopuaranga Hall Society Inc		Ocean Beach Kiwi Surf Life Saving C		Sri Lanka Association of New Zealan	
Kuranui College Board of Trustees		One Voice Community Services Trus		St George Rugby League Football Cl	
Lakeview School Board of Trustees		Outward Bound Trust of New Zealar	•	St John Wairarapa District	
Lansdowne Cricket Club Inc		Pacific Connection Choir Inc	,	St Marks Churchwardens	
Learn and Live Ministries Charitable Trus		Pacific Heat Sports Club		St Pius X School	
Leaving The Ladder Down Charitable Trus		Paharakeke Sports Club Inc			
Leg-Up Trust		Pahiatua Fishing Carnival Pahiatua School Board of Trustees .		St Vincent De Paul Society	
Leukaemia and Blood Cancer New Zealan		Pahiatua Upstairs Cinema Society		Starjam Charitable Trust Stroke Central New Zealand Inc	
Life Education Trust North Wellington		Panda Events New Zealand Limited		Supporting Families In Mental Illnes	
Life Education Trust Wairarapa Tararua ar		Papakowhai School		18,000	3 NZ (31 NZ) Eta
Central Hawkes Bay		Paremata Boating Club Inc		Swimming Hawke's Bay Poverty Bay	Inc 2.880
Lions Club of Martinborough Charitable		Paremata Plimmerton RFC		Taiao Combat Academy	
Longbush Swimming Club		Parent To Parent New Zealand Inc M		Tamatea Rugby League Club Inc	
MAC Sports Association Inc		Parent to Parent NZ Inc Wellington.		Taradale Volunteer Brigade	
Maca Sports Leadership Charitable Trust		Parish of The Epiphany		Tararua College Board of Trustees	
Mafutaga Tupulaga Tokelau Porirua Inc .		Parkinson's New Zealand		Tararua Sports Club	
Mahi Tahi Tatou Charitable Trust		Partners Porirua Charitable Trust		Tararua Squash Club Inc	6,000
Mahunga Golf Club Inc		Pauatahanui School Board of Truste	es 5,000	Tawa College Board of Trustees	18,262
Mana Amateur Athletic Club		Perinatal Mental Health NZ Trust	2,556	Tawa Lyndhurst Tennis Club Inc	9,060
Marist Old Boys		Pioneer Sports Club Inc		Tawa Progressive and Ratepayers As	sn Inc9,568
Marist Rugby Football Club Masterton In		Porirua City Council		Tawa Services Bowling Club Inc	6,396
Martinborough Colonial Museum Trust .		Porirua City Tag NZTFI Module Inc	5,300	Tawa Swimming Club	
Martinborough Lions Club		Porirua City United Softball Club Inc		Te Awhina Cameron Community Ho	use Inc71,400
Martinborough Music Festival Trust		Porirua Community Arts Council Inc	4,240	Te Ha Ora The Asthma and Respirato	
Martinborough Youth Trust		Porirua East Eagles Netball Club	5,000	Foundation Charitable Trust	
Masterton A & P Association		Porirua Foundation Inc	32,000	Te Hauora Runanga O Wairarapa Inc	
Masterton Association Football Club Inc	2,000	Porirua Grand Traverse Trust	25,000	Te Kura Kaupapa Maori o Wairarapa	
Masterton Bridge Club Inc	11,000	Porirua Panthers Sportszone		Te Whare Aroha O Nga Mokopuna In	
Masterton Christian Fellowship Trust	11,000	Porirua Rowing Club	10,000	Te Whare Tiaki Wahine Refuge	
Masterton Community Church	15,000	Porirua Vikings Rugby League Comr		The Carterton District Historical Soci	•
Masterton Community Toy Library Inc	5,000	Club Inc		The Cranford Hospice Trust	
Masterton District Council	100,000	Porirua Volleyball Club		The Duke of Edinburgh's Hillary Awa	
Masterton Golf Club	10,000	Poto College House Trust		The Friends of Millennium Native Fo	
Masterton Primary School	18,000	Prima Volta Charitable Trust		Reserves Society Inc	
Masterton Racing Club Inc		Project Restore New Zealand Trust.		The Gift Trust The House of Grace Trust Inc	
Masterton Red Star Rugby Club	15,000	Pukaha Mount Bruce Board			
Masterton Squash Rackets Club Inc		Punavai O Le Gagana Samoa Pre-scl		The Life Flight Trust The Lighthouse Church Charitable Tr	
Masterton Tennis Centre		Rangatahi to Rangatira Charitable T		The Plimmerton Boating Club	
Masterton Young Citizens Club Inc		Rangikura School		The Rare Disorders New Zealand Tru	
Maungaraki Junior Youth Darts	4,000	Rangitane o Wairarapa Inc Iwi Deve	•	The Scout Association of New Zealand	
		Red Robin Club of Greytown	850	THE SCOUL ASSOCIATION OF MEN ACCIDE	

	<b>65.4</b> 11 <b></b>
ORGANISATION	GRANT
The Upsidedowns Education Trust	,
The Wellington Multiple Sclerosis Society Inc	3,000
The Wellington Regional Sports	
Education Trust t/a Nuku Ora	
Tinui & Castlepoint Community Trust	
Titahi Bay Amateur Athletics Club	
Titahi Bay Marlins RLC	
Titahi Bay Playcentre	
Titahi Bay Tennis Club Inc	
Titahi Golf Club Inc	
Tora Bombora	3,500
Totara Park Playcentre	
Totara Park School	
Trentham United Harrier Club Inc	5,576
Upper Hutt Citizen Advice Bureau Inc	4,500
Upper Hutt City Council	19,647
Upper Hutt Community Youth Trust	5,962
Upper Hutt Foodbank Inc	5,000
Upper Hutt Multicultural Council Inc	6,180
Upper Hutt Rams Rugby Football Club	7,386
Upper Hutt Toy Library Inc	3,000
Viking Masters Sports Club Inc	6,668
Wahine Toa Multisports & Cultural Club Inc	9,000
Wairarapa Balloon Society Inc	30,000
Wairarapa Bird Club Inc	1,500
Wairarapa Bush Rugby Football Union Inc	75,000
Wairarapa Bush Rugby Referees Association I	nc2,000
Wairarapa Cancer Society Inc	20,000
Wairarapa College	12,900
Wairarapa Community Centre Trust	19,000

ORGANISATION	GRANT
Wairarapa Cricket Association Inc	56,450
Wairarapa Diamonds Leisure Marching Team.	1,500
Wairarapa Dragon Boat Club Inc	4,000
Wairarapa Dressage	5,000
Wairarapa Embroiders Guild	700
Wairarapa Four Wheel Drive Club	6,000
Wairarapa Harness Racing Club Inc	3,500
Wairarapa Hockey Association Inc	11,500
Wairarapa Mathematics Association	2,000
Wairarapa Pony Club Inc	10,000
Wairarapa Racing Club Inc	23,000
Wairarapa REAP	15,050
Wairarapa Secondary School Sport	8,500
Wairarapa Spitfires Baseball Club Inc	10,000
Wairarapa Tennis Assn Inc	8,000
Wairarapa Track and Field Inc	7,500
Wairarapa Vintage Machinery Club Inc	7,000
Wairarapa Women's Centre	6,000
Wairarapa Woodworkers Guild Inc	
Wairarapa Youth Charitable Trust	
Waitech Trust	7,500
Waiwaste Inc	18,000
Wellfed NZ Trust	
Wellington Astronomcal Society	
Wellington City Mission Anglican Trust Board.	
$Wellington\ North\ Badminton\ Association\ Inc.$	
Wellington Northern Region Polyfest Trust $\dots$	
Wellington Philatelic Society	
Wellington Rugby League Masters	
Wellington Samoa Rugby Union	6,840

ODCANICATION	GRANT
ORGANISATION	• • • • • • • • • • • • • • • • • • • •
Wellington Volunteer Centre	
Western Suburbs Football Club	,
Westside Playcentre	
Whaiora Whanui GP Services	10,000
Whanau Manaaki Kindergartens - Ca	rterton1,500
Whanau Manaaki Kindergartens - Pa	pakowhai 2,500
Whanau Manaaki Kindergartens Una	Williams3,800
Whirinaki Whare Taonga	20,000
Whitby Bowling Club Inc	3,708
Whitby Tennis Club	5,000
Whitford Brown Community Worksh	op Trust 7,345
Wings Over Wairarapa Community Tr	ust80,000
Y M C A Central Inc Masterton	
Yarns in Barns	
YMCA Central Inc	9,720
Young and Hungry Arts Trust	
Youthline Central North Island Inc	
Zonta Club Of Mana	
TOTAL	5,046,550
Less grants cancelled or refunded	(329,231)
TOTAL	4,717,319





## Looking ahead

For the 2023-24 year we anticipate that inflation will have consequences for our operating performance. Expectations are for increases in our product pricing to offset rising input costs and maintain profitability margins. Cost of living increases and rising mortgage interest rates are likely to adversely affect discretionary spending which could have implications especially for our hospitality outlets. We have budgeted for that.

Even so, there will be opportunities for Trust House to expand its role in the affordable housing sector, improve our operating efficiency with investment in new digital technologies, and, with the possible expansion of the Ka Ora, Ka Ako, Healthy School Lunches Programme, take advantage of our already well-established favorable reputation as a provider of healthy school lunches.



The mangopare represents strength, leadership, agility, tenacity, unrelenting determination, courage & wealth.

