# TRUST HOUSE LIMITED ACCOUNTS 2020-21

The following Trust House Limited accounts are complete but due to delays caused by the Covid-19 lockdowns Audit New Zealand has been unable to conclude the Audit of these accounts.

Audit New Zealand has prioritised the completion of audits of the Government Accounts and will complete the audit of these accounts in due course. Trust House Limited Financial statements for the year ended 31 March 2021



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# Statement of profit or loss

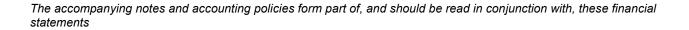
# FOR THE YEAR ENDED 31 MARCH 2021

	Notes	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Revenue Cost of sales Gross profit	5	30,177,718 (4,104,552) 26,073,166	30,369,927 (4,361,879) 26,008,048	22,529,143 (4,104,552) 18,424,591	22,200,787 (4,361,879) 17,838,908
Operating expenses Operating profit	7	(17,282,910) 8,790,256	<u>(19,125,865)</u> 6,882,183	(13,543,358) 4,881,233	<u>(15,240,666)</u> 2,598,242
Finance costs Finance income Net finance costs	23 23 23	(935,400) 1,500 (933,900)	(1,119,611) 6,941 (1,112,670)	(935,400) <u>932</u> (934,468)	(1,118,358) 6,440 (1,111,918)
Net operating profit		7,856,356	5,769,513	3,946,765	1,486,324
Non-operating items	6	57,806,570	5,345,490	57,806,570	5,345,490
Net profit before charitable donations		65,662,926	<u>11,115,003</u>	61,753,335	6,831,814
Charitable donations	29	(3,041,589)	(4,262,129)	(26,000)	(40,500)
Net profit for year		62,621,337	6,852,874	61,727,335	6,791,314

# Statement of comprehensive income

# FOR THE YEAR ENDED 31 MARCH 2021

	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Net profit / (loss)	62,621,337	6,852,874	61,727,335	6,791,314
Other comprehensive income:				
Gains on revaluation of land and buildings	946,502 <b>946,502</b>	<u>-</u>	946,502 <b>946,502</b>	<u>-</u>
Total comprehensive income for the year	63,567,839	6,852,874	62,673,837	6,791,314



# Statement of changes in equity

## FOR THE YEAR ENDED 31 MARCH 2021

	Notes	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Total comprehensive income		63,567,839	6,852,874	62,673,837	6,791,314
Movements in equity for the year		63,567,839	6,852,874	62,673,837	6,791,314
Equity at the start of the year		82,457,748	75,604,874	81,701,854	74,910,540
Equity at the end of the year		146,025,587	82,457,748	144,375,691	81,701,854

# Statement of financial position

# **AS AT 31 MARCH 2021**

		\$	\$	2020 \$
8 9 10 11	3,843,838 536,904 444,743 430,526	882,216 1,419,912 337,802 387,409	2,070,962 626,270 368,159 430,526 150,000	225,915 1,432,150 260,970 387,409 - 420,000
	5,256,011	3,447,339	3,645,917	2,726,444
11 13 14 15	143,075,000 22,811,600 842,807 166,729,407	84,130,000 20,416,482 910,271 105,456,753	450,000 143,075,000 21,275,319 707,775 165,508,094	84,130,000 19,443,805 739,146 <b>104,312,951</b>
	171,985,418	108,904,092	169,154,011	107,039,395
16 17 18 30 25	2,174,869 1,130,809 25,000 236,504 100,000 665,743 4,332,925	2,616,766 979,941 330,989 209,048 732,946 4,869,690	1,659,101 1,130,809 25,000 236,504 100,000	2,240,909 979,941 330,989 209,048 - - - 3,760,887
17 18 30 25,26	35,089 20,064,584 1,512,391 14,842 21,626,906	29,599 20,089,584 1,440,752 16,719 21,576,654	35,089 20,064,584 1,512,391 14,842 21,626,906	29,599 20,089,584 1,440,752 16,719 21,576,654
19 19 19	11,330,740 133,458,890 1,235,957 146,025,587	11,330,740 70,837,553 289,455 82,457,748	11,330,740 131,808,994 1,235,957 144,375,691	11,330,740 70,081,659 289,455 81,701,854 107,039,395
	9 10 11 11 13 14 15 16 17 18 30 25 25	9 536,904 444,743 10 430,526 11  5,256,011  11 13 143,075,000 14 22,811,600 15 842,807 166,729,407  171,985,418  16 2,174,869 17 1,130,809 18 25,000 30 236,504 25 100,000 665,743 4,332,925  17 35,089 18 20,064,584 30 1,512,391 25,26 14,842 21,626,906  19 11,330,740 19 133,458,890 19 1,235,957	9	9

# Signed on behalf of Trust House Limited

J KERSHAW P ANTONIO DIRECTOR DIRECTOR

# Statement of cash flows

# FOR THE YEAR ENDED 31 MARCH 2021

	Notes	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Cash flows from operating activities Cash was provided from: Receipts from customers Interest received		30,064,034 	30,237,237 6,941 30,244,178	22,305,679 932 22,306,611	22,229,147 6,440 22,235,587
Cash was applied to: Payments to suppliers and employees Charitable donations Interest paid Lease interest paid		19,773,951 3,108,792 840,466 95,578	21,883,869 4,144,665 1,028,184 95,592	16,719,499 26,000 840,466 95,578	18,430,260 40,500 1,026,931 95,592
Net cash flows from operating activities	22	(23,818,787) <b>6,246,747</b>	(27,152,310) 3,091,868	(17,681,543) 4,625,068	(19,593,283) <b>2,642,304</b>
Cash flows from investing activities					
Cash was provided from: Sale of plant, property and equipment Sale of intangibles Sale of investment property Vendor loan repayment		8,566 4,500 183,735	956,119 24,045 360,444	1,566	695,591 360,444
		196,801	1,340,608	185,301	1,056,035
Cash was applied to: Purchase of plant, property and equipment Purchase of intangible assets Loan to Trust House Foundation Upgrading of investment property		1,949,440 47,162 - 1,253,430 (3,250,032)	3,777,823 130,596 - 1,227,510 (5,135,929)	879,526 472 600,000 1,253,430 (2,733,428)	3,288,458 23,931 - 1,227,510 (4,539,899)
Net cash flows from investing activities		(3,053,231)	(3,795,321)	(2,548,127)	(3,483,864)
Cash flows from financing activities			,		
Proceeds from borrowings Lease debt entered into  Cash was applied to:		<u>258,687</u> 258,687	1,000,000 88,215 1,088,215	258,687 258,687	1,000,000 88,215 1,088,215
Repayment of borrowings Repayment of lease debt		35,000 159,592	65,000 <u>184,104</u>	35,000 <u>159,592</u>	65,000 184,104
. ,		(194,592)	(249,104)	(194,592)	(249,104)
Net cash flows from financing activities		64,095	839,111	64,095	839,111
Net (decrease) / increase in cash held		3,257,611	135,658	2,141,036	(2,449)
Opening cash balance		586,227	450,569	(70,074)	(67,625)
Closing cash balance		3,843,838	586,227	2,070,962	(70,074)
Closing cash is made up of Cash and cash equivalents	8	3,843,838 3,843,838	586,227 <b>586,227</b>	2,070,962 <b>2,070,962</b>	(70,074) (70,074)

#### **Notes to the Financial Statements**

#### 1 REPORTING ENTITY

These financial statements have been prepared in accordance with the Companies Act 1993 and the Constitution of Trust House Limited. The parent and Group financial statements of Trust House Limited as at and for the year ended 31 March 2021 comprise of Trust House Limited as the parent and Trust House Foundation as a controlled entity.

Trust House Limited is primarily involved in the hospitality industry running a number of bars, restaurants, a bottle store, two hotels a large rental housing portfolio and a small hydroelectric scheme. Trust House Foundation is a class IV gaming Foundation.

#### 2 BASIS OF PREPARATION

# (a) Basis of compliance

The financial statements of the Group comply with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS).

The financial statements were approved by the Board of Directors on 1 July 2021.

The financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). For the purposes of complying with NZ GAAP the entity is a for-profit entity. Under the Accounting Standards Framework, the Company has determined that it is a 'tier two' entity, as the Company has expenses less than \$30 million, however, the Company elects to report under 'tier one' accounting standards.

Trust House Limited is a company incorporated and domiciled in New Zealand, registered under the Companies Act 1993. The companies registered office is 4 Queen Street, Masterton 5840, New Zealand. Accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following:

- investment property is measured at fair value.
- land and buildings are measured at fair value.

The methods used to measure fair values are discussed further in note 4.

# (c) Functional and presentation currency

These financial statements are presented in New Zealand dollars, which is the Company's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar.

# (d) Significant accounting judgements, estimates and assumptions

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Other disclosures relating to the Group's exposure to risks and uncertainties include:

- Financial instruments' risk management and policies

Note 20

- Sensitivity analyses disclosures

Note 15 and 20

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

Determining the lease term of contracts with renewal and termination options - Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

Trust House Limited Notes to the financial statements For the year ended 31 March 2021 (continued)

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate.

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

- Note 13 Valuation of investment property
- Note 14 Valuation of land and buildings
- Note 15 Goodwill impairment
- Note 30 Estimating the incremental borrowing rate for leases

#### (e) Changes in accounting policy and disclosures

All accounting policies adopted in these financial statements are consistent with those of the previous financial year.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

#### Basis of consolidation

The consolidated financial statements comprise the financial statements of Trust House Limited and its subsidiaries as at 31 March each year ('the Group')

The Group financial statements consolidate the financial statement of subsidiaries.

The consolidated financial statements are prepared by adding together like items of assets, liabilities, equity, revenue and expenses of entities in the Group on a line-by-line basis.

#### **Subsidiaries**

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### **Financial instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The Group has following financial assets which are all measured at amortised cost: cash and cash equivalents, trade and other receivables.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group has following financial liabilities which are all measured at amortised cost: trade and other payables, loans and borrowings including bank overdrafts.

## Cash and cash equivalents

Cash and cash equivalents comprise cash balances, call deposits and term deposits with a duration of less than three months. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the Statement of Cash Flows.

#### Trade and other receivables

Trade and other receivables are stated at their amortised cost less expected credit losses.

#### **Borrowings**

Borrowings are classified as current unless there is an unconditional right to defer settlement for at least 12 months after the balance date.

#### **Borrowing costs**

Borrowing costs are recognised as an expense in the period in which they are incurred. Interest on qualifying assets is capitalised to the asset.

#### Trade and other payables

Trade and other payables are stated at amortised cost.

#### Property, plant and equipment

# Recognition and measurement

Land and buildings are revalued with sufficient regularity such that the carrying value is not materially different to fair value, but at least every three years. The fair value is determined by an independent registered valuer by reference to their highest and best use. Additions between revaluations are recorded at cost.

A revaluation surplus is recorded in OCI and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in profit or loss, the increase is recognised in profit and loss. A revaluation deficit is recognised in the statement of profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation reserve.

Furniture, plant and equipment, hydro assets, motor vehicles and gaming machines are initially recorded at cost, and depreciated.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

#### Depreciation

Depreciation is calculated on a straight-line basis on all plant, property and equipment and gaming machines (other than freehold land and items under construction, which are not depreciated), at a rate which will write off the cost (or valuation) of the assets to their estimated residual value over their useful lives.

The depreciation rates for property, plant and equipment are as follows:

Land & Buildings - structure1.96%-4.35%Land & Buildings - services and fit out4.35%-33.33%Furniture & Plant - general5.26%-50%Furniture & Plant - gaming machines and counters25%-100%Motor Vehicles10.5%-20%Hydro Assets - Electrical reticulation6.67%Hydro Assets - Computerised load control equipment16.67%

When the components of an item of property, plant and equipment have different useful lives or provide benefits to the entity in different patterns, thus requiring different depreciation rates and methods, the cost of the item is allocated to its component and each component is accounted for separately.

#### Intangible assets

Intangible assets comprise of software acquired by the Group and goodwill on acquired businesses. Intangible assets acquired by the Group which have finite lives, are measured at cost less accumulated amortisation and accumulated impairment losses. Software is amortised at a rate of 15-25% per year on a straight-line basis. Gaming machine software upgrades are amortised at 25% per year on a straight-line basis.

Goodwill represents the excess of the cost of an acquisition over the fair value of Trust House Limited's share of the identifiable assets, liabilities and contingent liabilities of the acquired business at the acquisition date.

Separately recognised goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Where goodwill is allocated to a leased property the goodwill is amortised over the remaining life of the lease. An impairment loss recognised for goodwill is not reversed in any subsequent period.

# **Investment property**

Property is classified as investment property when the primary income stream from the asset is rental income.

Investment property is initially recorded at cost. After initial recognition it is measured at fair value at each balance date.

With the introduction of IFRS 13 Fair value measurement, the Group's policy is to value at fair value considering highest and best use on an individual property basis.

Any increase or decrease in fair value is recognised in the Statement of profit or loss. Investment property is not depreciated.

#### **Impairment**

The carrying amounts of the Group's assets are reviewed at each balance sheet date to determine whether there is any objective evidence of impairment.

An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of assets and are recognised in the Statement of profit or loss

# Impairment of receivables

All individual receivables which are considered to be significant are evaluated on a case-by-case basis. For trade receivables which are not significant on an individual basis, collective impairment is assessed on a portfolio basis, based on numbers of days overdue, and taking into account the historical loss experience in portfolios with a similar amount of days overdue.

#### Leases

Until the 2020 financial year, leases of property, plant and equipment where the group, as lessee, has substantially all the risks and rewards of ownership were classified as finance leases.

# (i) Measurement Basis

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable.
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease, if that rate can be determined, or the group's incremental borrowing rate.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date.

restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and phones.

# (ii) Extension and termination options

Extension and termination options are included in a number of property and equipment leases across the group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by Group and not by the respective Lessor.

#### **Inventories**

Inventories are valued at the lower of cost, on a weighted average basis, and net realisable value.

#### **Employee entitlements**

Provision is made in respect of the Group's liability for annual leave, long service leave, and retirement gratuities.

Annual leave and other entitlements that are expected to be settled within 12 months of the reporting date are measured at nominal values on an actual entitlement basis at a current rate of pay.

Entitlements that are payable beyond 12 months, such as long service leave and retirement gratuities, have been calculated on an actuarial basis on the present value of the expected future entitlements.

A provision for sick leave is recognised where employees have over the past two years taken more sick leave than their yearly allowance and still have accrued sick leave entitlements at year end. The provision is calculated as the number of excess sick leave days over the employees entitlement expected to be taken in the next 12 months times the employees' daily rate.

A provision is recognised for the amount expected to be paid under short-term cash bonus plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Revenue

Trust House Limited is primarily involved in the hospitality industry running a number of bars, restaurants, a bottle store, two hotels a large rental housing portfolio and a small hydroelectric scheme. Trust House Foundation is a class IV gaming Foundation.

#### (1) Goods sold / sales

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

#### (2) Services

Trust House Limited acts as a management company for other Group entities. Revenue for management fees is recognised in accordance with the fees agreed in those contracts.

#### (3) Rental income

Rental income from investment property is recognised in the Statement of profit or loss as it becomes due.

#### (4) Gaming machine income

Revenue from gaming operations is measured at the fair value of the consideration received or receivable. Revenue is recognised when recovery of the consideration is probable.

#### (5) Government Grants

Government grants are initially recognised as deferred income at fair value if there is reasonable assurance that they will be received and the Group will comply with the conditions associated with the grant.

Grants that compensate the Group for expenses incurred are recognised in profit or loss on a systematic basis in the periods in which the expenses are recognised.

#### Investments

Investments comprise of a loan to Trust House Foundation. The loan is measured at amortised cost

# Tax

Trust House Limited is exempt from income tax as the Charities Commission has granted it charitable status. Trust House Foundation is exempt from income tax as it is a Class IV gaming venue operator.

#### Goods and Services Tax

These accounts are prepared on a GST exclusive basis with the exception of trade and other receivables and trade and other payables, which are stated on a GST inclusive basis. Where GST is irrecoverable as an input tax, then it is recognised as part of the related asset or expense.

The amount of GST owing to or from the Inland Revenue Department at balance date, being the difference between output GST and input GST, is included in Trade and other receivables or Trade and other payables (as appropriate). The net GST paid or received from the IRD including the GST relating to investing and financial activities, is classified as an operating cash flow in the Cash Flow Statement.

#### Charitable donations

Charitable donations are recognised when approval is given.

#### Held for sale assets

Non-current assets are reclassified as current assets held for sale when their carrying amount will be recovered principally through a sale transaction rather than continuing use and a sale is highly probable.

Assets designated as held for sale are held at the lower of carrying amount at designation and fair value less costs to sell.

Depreciation is not charged against property, plant and equipment classified as held for sale.

# New standards, amendments and interpretations not yet effective

There are no standards or amendments that have been issued but are not yet effective that are expected to have a significant impact on the Group.

# 4 DETERMINATION OF FAIR VALUES

A number of the Groups accounting policies and disclosures require the determination of fair values for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (a) Land and Buildings

The fair value of land and buildings is based on market values. The market value of land and buildings is the estimated amount for which they could be exchanged on the date of valuation, between a willing buyer and a willing seller in an arms-length transaction after proper marketing, wherein the parties had each acted knowledgeably, prudently and without compulsion.

#### (b) Investment Property

An external independent valuer, having appropriate recognised professional qualifications and recent experience in the location and category of assets being valued, values the Groups investment property portfolio every 12 months. The valuations are prepared by considering the individual highest and best use of the properties in the portfolio.



# **5 REVENUE**

	Group		Pare	ent
	2021 \$	<b>2020</b> \$	2021 \$	<b>2020</b> \$
Revenue from contracts with customers	22,297,719	23,472,929	14,649,144	15,303,789
Wage subsidy	995,504	36,870	995,504	36,870
Revenue from other sources	287,003	561,524	287,003	561,524
Residential rental revenue	<u>6,597,492</u>	6,298,604	6,597,492	6,298,604
Total revenue	30,177,718	30,369,927	22,529,143	22,200,787

# Disaggregation of revenue from contracts with customers

The group derives revenue from the transfer of goods and services over time and at a point in time in the following major product lines. All revenue is earnt in the lower North Island.

Group	Revenue recognised a a point in time \$	Revenue recognised over time \$	Total \$
2021 Hospitality Gaming income Other Total	12,518,40 <sup>2</sup> 9,277,467 443,48 <u>5</u> 22,239,356	7 - 58,363	12,518,404 9,277,467 501,848 22,297,719
2020 Hospitality Residential rents Gaming income Other Total	13,194,465 9,902,629 337,346 23,434,442	- 9 - <u>3</u> 38,487	13,194,465 - 9,902,629 375,835 23,472,929
Parent	Revenue recognised a a point in time \$	at Revenue recognised over time \$	Total \$
2021 Hospitality Venue payments Management services Other Total	12,518,40 <sup>2</sup> 1,169,996 443,485 14,131,885	5 - 458,896 5 <u>58,363</u>	12,518,404 1,169,996 458,896 501,848 14,649,144
2020 Hospitality Venue payments Management services Other Total	13,194,465 1,233,485 337,348	500,000	13,194,465 1,233,489 500,000 375,835

# 5 REVENUE (continued)

#### Performance obligations

The Group had the following performance obligations in relation to revenue earned over time:

Rental income: The Group hosts a mobile telephone mast and must continue to provide access to the site to receive rental.

Trust House Limited receives management fees from the Trust House Foundation. Trust House Limited must ensure that all services under the contract, primarily provision of administration, accounting, secretarial support and Class IV gaming expertise are provided to the standard required in the management contract.

There were no material contract assets or liabilities at balance date.

The parent and group has the following revenue recognised at a point in time:

Hospitality revenue is received from the supply of food, beverages and accommodation.

Venue payments relates to commission received from Trust House Foundation for managing their gaming activities at Trust House Limited venues.

Gaming income is received by the Group from outlets with gaming machine operations.

The performance obligation for the above income is satisfied at a point in time as payment is recognised at the time the goods or services are supplied. There are no variable consideration, rights of return, refunds of other related obligations.



# **6 NON-OPERATING ITEMS**

		Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Change in fair value of investment property	13	57,806,570 57,806,570	5,345,490 5,345,490	57,806,570 57,806,570	5,345,490 5,345,490

# **7 OPERATING EXPENSES**

	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Administration and financial Advertising and promotion Audit Fees Audit Fees - Masterton Community Trust Prospective financial statement review* Bad debts Movement in provision for doubtful debts Depreciation Amortisation Impairment of property, plant and equipment Impairment of investment property Loss / (gain) on sale of plant and equipment Loss / (gain) on sale of intangible assets Loss / (gain) on sale of investment properties Property expenses Rent and lease expenses Employee costs Directors and Trustees Fees Gaming Machine Duty and Licenses Reversal of impairments	1,288,945 581,374 105,048 4,450 4,210 14,967 (11,064) 1,724,207 105,808 13,867 (7,415) 9,596 - 4,203,418 311,431 7,222,695 309,841 2,327,164 (925,632) 17,282,910	1,263,854 852,367 102,053 4,322 4,210 204 21,928 1,732,750 112,351 5,000 164,000 (123,869) (1,660) 40,556 4,406,361 351,000 7,335,976 327,230 2,527,232	1,071,142 581,374 89,952 4,450 - 14,967 (11,064) 1,212,201 31,371 13,867 - - 4,034,496 - 7,222,695 203,539 - (925,632) 13,543,358	1,062,132 852,367 87,376 4,322 - 204 21,928 1,227,936 36,295 5,000 164,000 - 40,556 4,194,939 715 7,335,976 206,920
_	17,282,910	19,125,865	13,543,358	15,240,666

<sup>\*</sup> These fees relate to prospective financial accounts for the Trust House Foundation forecast, required by the Department of Internal Affairs and are performed by the Principal Auditor

34,866

7,050

50,744 362,069 50,943

11,048

72,269

266,971

# **8 CASH AND CASH EQUIVALENTS**

	Group	Group	Parent	Parent
	2021	2020	2021	2020
	\$	\$	\$	\$
Bank balances	3,610,575	656,370	1,837,699	69
Cash floats	233,263	225,846	233,263	225,846
Cash and cash equivalents	3,843,838	882,216	2,070,962	225,915
	Group	Group	Parent	Parent
	2021	2020	2021	2020
	\$	\$	\$	\$
Cash and cash equivalents Bank overdrafts used for cash management purposes Cash and cash equivalents	3,843,838	882,216 (295,989) 586,227	2,070,962	225,915 (295,989) (70,074)

The carrying value of cash at bank, cash floats and bank overdrafts approximates fair value.

# 9 TRADE AND OTHER RECEIVABLES

1-30 days

31-60 days

60 days+

	Group 2021	Group 2020	Parent 2021	Parent 2020
	\$	\$	\$	\$
Trade receivables	362,069	266,971	362,069	266,971
Less provision for impairment	(37,596)	(48,660)	(37,596)	(48,660)
	324,473	218,311	324,473	218,311
Sundry receivables	212,431	1,201,601	301,797	1,213,839
	536,904	1,419,912	626,270	1,432,150
			Grou	p and Parent
			2021	2020
			\$	\$
Aging of trade receivables				
The status of trade receivables at the reporting date is as follo	ws:			
Not past due			269,409	132,711

As of 31 March 2021, trade receivables of \$37,596 (2020: \$48,660) were past due and considered impaired and trade receivables of \$55,064 (2020: \$85,600) were past due but not considered impaired.

# 9 TRADE AND OTHER RECEIVABLES (continued)

Movements in the group provision for impairment of receivables are as follows:

	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
As at 1 April	48,660	26,732	48,660	26,732
Additional provisions made during the year	3,310	21,928	3,310	21,928
Receivables written off during the year	(14,374)	<u> </u>	(14,374)	<u>-</u>
Balance at the end of the year	37,596	48,660	37,596	48,660

Amounts charged to the provision are generally written off when there is no expectation of recovering additional cash.

The individually impaired receivables relate mainly to customers that are in difficult economic circumstances.

10 INVENTORI	ES
--------------	----

	Group Group 2021 2020 \$	Parent 2021 \$	Parent 2020 \$
Raw materials and consumables Goods available for sale	65,545 67,406 364,981 320,003 430,526 387,409	65,545 364,981 430,526	67,406 320,003 387,409

Inventory comprises goods available for sale and food ingredients.

No inventories are pledged as security for liabilities (2020 \$nil). However, some inventories are subject to retention of title clauses.

# 11 OTHER INVESTMENTS

	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Current investments (at amortised cost) Loan to Trust House Foundation Total investments	<u> </u>	<u> </u>	150,000 150,000	<u>-</u>
Non current investments (at amortised cost) Loan to Trust House Foundation			450,000 450,000	
Total investments		<u>-</u>	600,000	<u>-</u>

# **12 CASH GENERATION**

The table below shows the cash generation of the housing division and the rest of the group. Central office costs and interest expense have been allocated to the Housing Division to better reflect its actual performance.

	Group 2020/21		Grοι 2019/	
	Rest of THL \$	Housing \$	Rest of THL \$	Housing \$
Revenue Cost of sales	23,538,049	6,639,669	23,798,306	6,571,621
Gross profit Operating expenses	(4,104,552) 19,433,497 (14,182,098)	6,639,669 (3,100,812)	(4,361,879) 19,436,427 (15,831,538)	6,571,621 (3,294,327)
Operating profit  Finance costs	5,251,399 (109,520)	3,538,857 (825,880)	3,604,889 (117,663)	3,277,294 (1,001,948)
Finance income Net finance costs	1,500 (108,020)	(825,880)	6,941 (110,722)	(1,001,948)
Net operating profit	5,143,379	2,712,977	3,494,167	2,275,346
Housing improvements  Net profit after housing improvements	5,143,379	(1,253,430) 1,459,547	3,494,167	(1,218,780) 1,056,566
Add back Depreciation/amortisation	1,776,083	53,932	1,777,959 169,000	67,142
Impairments / (reversal of impairments) Total non-cash expenses	(911,765) 864,318	53,932	1,946,959	67,142
Cash Generated	6,007,697	1,513,479	5,441,126	1,123,708

139.845.000

81,075,000

#### 13 INVESTMENT PROPERTY

	Gro 2021 \$	up and Parent 2020 \$
Investment property is comprised of Residential property Commercial property	139,845,000 3,230,000 143,075,000	81,075,000 3,055,000 84,130,000
Classified as: Current - available for sale at 31 March Non-Current	143,075,000 143,075,000	84,130,000 84,130,000
(a) Residential properties		
		up and Parent
	2021 \$	2020
	Þ	Þ
Balance at 1 April	81,075,000	75,244,000
Impairments due to fires Proportios sold during the year	- (115 000)	(164,000)
Properties sold during the year Improvements	(115,000) 1,253,430	(383,000) 1,218,780
Change in fair value - recognised in Statement of profit or loss	57,631,570	5,159,220

Residential investment property comprises 482 (2020: 483) rental houses in the lower North Island. The Group's investment properties are valued annually at fair market value effective 31st March 2021.

The house sold during the year was sold at market value to an existing tenant on compassionate grounds.

The valuation uses level 2 observable inputs in arriving at fair value. These include the ratio of rental income to selling prices of equivalent assets done both on a total portfolio basis and also on a regional basis reflecting different ratios achieved in different areas. Depreciated replacement cost is also used as a supporting method.

The Group has no restrictions on the realisability of its investment property. The group has no contractual obligations to purchase construct or develop investment property or for repair, maintenance or enhancements.

The valuation was performed by an independent valuer, J McKeefry BBS (VPM), Dip BS (Fin), MPINZ; Registered Valuer of Telfer Young, Wellington. Telfer Young are an experienced valuer with extensive market knowledge in the types of investment properties owned by the Group.

In arriving at the valuation the valuer has to make critical judgements of the likely yield a property of the type held by the Group would sell at on the retail market. This judgement is applied by geographic location and takes into account sales of similar housing and knowledge of the rental and sale markets in those locations.

# 13 INVESTMENT PROPERTY (continued)

## Insurance

Rental properties are insured for full replacement value, with a deductible (excess) of \$5,000 per dwelling.

#### (b) Commercial property

One of the Groups commerical properties has been designated as an investment property.

	Group and Pare		
	2021	2020	
	\$	\$	
Balance at 1 April	3,055,000	1,470,000	
Land right of use asset recognised on adoption of IFRS 16 Leases (see note 29)	-	1,390,000	
Improvements	-	8,730	
Change in fair value - recognised in Statement of profit or loss	175,000	186,270	
Balance at 31 March	3,230,000	3,055,000	
Classified as:			
Non Current	3,230,000	3,055,000	
_	3,230,000	3,055,000	

The valuation of this property uses level 2 observable inputs in arriving at fair value. These include rental prices per square metre of equivalent assets and capitalisation rates of rental income on sales of equivalent assets.

The fair value of the buildings at 31 March 2021 has been assessed by an independent valuer, J McKeefry BBS (VPM), Dip BS (Fin), MPINZ, Registered Valuer of Telfer Young, Wellington. Telfer Young are an experienced valuer with extensive market knowledge in the types of investment properties owned by the Group.

	Group	and Parent
	2021	2020 \$
Rental income Tenant recharge income Expenses from investment property generating income	245,808 33,515 129,535	247,750 31,541 128,927

# 14 PROPERTY, PLANT AND EQUIPMENT

,	-				
Group	Land and buildings \$	Furniture and plant H \$	lydro assets \$	Motor vehicles \$	Total \$
Cost or valuation					
Balance at 1 April 2019 IFRS 16 Adjustment Additions Disposals Reclassified from available for sale Reclassified to available for sale Balance at 31 March 2020	15,950,385 306,356 2,952,332 (949,128) 700,000 (425,000) 18,534,945	8,825,288 170,322 848,575 (805,751) - - 9,038,434	996,437 - 7,565 - - - - 1,004,002	98,139 112,248 97,613 (21,569)	25,870,249 588,926 3,906,085 (1,776,448) 700,000 (425,000) 28,863,812
Balance at 1 April 2020 Additions Disposals Revaluation of land and buildings Reclassified as available for sale Balance at 31 March 2021	18,534,945 377,265 - 1,144,983 425,000 <b>20,482,193</b>	9,038,434 1,340,299 (391,735) - - - 9,986,998	1,004,002 3,257 - - - - - - - - - - - - - - - - - - -	286,431 126,080 (36,991) - - - 375,520	28,863,812 1,846,901 (428,726) 1,144,983 425,000 31,851,970
Depreciation and impairment losses					
Balance at 1 April 2019 Depreciation for the year Disposals Impairment loss - through	726,707 559,323 (13,522)	6,075,507 1,056,315 (663,075)	543,206 33,658 -	63,326 83,454 (21,569)	7,408,746 1,732,750 (698,166)
Statement of profit or loss Reclassified from available for sale Reclassified as available for sale Balance at 31 March 2020	5,000 4,000 (5,000) 1,276,508	6,468,747	576,864	125,211	5,000 4,000 (5,000) <b>8,447,330</b>
Balance at 1 April 2020	1,276,508	6,468,747	576,864	125,211	8,447,330
Depreciation for the year Disposals Impairments Revaluation of land and buildings Reclassified from available for sale Reclassified as available for sale	591,962 - (713,283) 5,000	1,018,129 (385,894) - - - - - - -	35,065 - - - - - -	79,051 (36,990) - - -	1,724,207 (422,884) - (713,283) 5,000
Balance at 31 March 2021	1,160,187	7,100,982	611,929	167,272	9,040,370
Carrying amounts					
As at 31 March 2020	17,258,437	2,569,687	427,138	161,220	20,416,482
As at 31 March 2021	19,322,005	2,886,016	395,330	208,249	22,811,600

# 14 PROPERTY, PLANT AND EQUIPMENT (continued)

Parent	Land and buildings	Furniture and plant   \$	Hydro assets \$	Motor vehicles \$	Total \$
Cost or valuation Balance as at 1 April 2019 IFRS 16 Opening balance	15,950,385	4,566,546	615,274	98,139	21,230,344
adjustment	306,356	170,322	-	112,248	588,926
Acquisitions Additions Disposals Reclassified from available for sale Reclassified to available for sale Balance at 31 March 2020	2,952,332 (949,128) 700,000 (425,000) 18,534,945	359,210 (110,983) - - - 4,985,095	7,565 - - - - - 622,839	97,613 (21,569) - - - 286,431	3,416,720 (1,081,680) 700,000 (425,000) <b>24,429,310</b>
Balance at 1 April 2020 Additions Disposals Revaluation of land and buildings Reclassified from available for sale Balance at 31 March 2021	18,534,944 377,265 - 1,144,983 425,000 20,482,192	4,985,095 259,109 (63,329) - - - 5,180,875	622,838 3,257 - - - - 626,095	286,432 126,080 (36,991) - - 375,521	24,429,309 765,711 (100,320) 1,144,983 425,000 26,664,683
Depreciation and impairment losses					
Balance as at 1 April 2019 Depreciation for the year Disposals Reclassified from available for sale Impairment loss - through	726,707 559,323 (13,522) 4,000	2,941,549 551,501 (104,965)	162,043 33,658 -	63,326 83,454 (21,569)	3,893,625 1,227,936 (140,056) 4,000
Statement of profit or loss Reclassified as available for sale Balance at 31 March 2020	5,000 (5,000) 1,276,508	3,388,085		125,211	5,000 (5,000) <b>4,985,505</b>
Balance at 1 April 2020 Depreciation for the year Disposals Reclassified from available for sale Revaluation of land and buildings Balance at 31 March 2021	1,276,508 591,962 5,000 (713,283) 1,160,187	3,388,085 506,122 (63,067) - - - 3,831,140	195,701 35,065 - - - - 230,766	125,211 79,051 (36,990) - - - 167,272	4,985,505 1,212,200 (100,057) 5,000 713,283 5,389,365
Carrying amounts					
As at 31 March 2020	17,258,437	1,597,010	427,138	161,220	19,443,805
As at 31 March 2021	19,322,005	1,349,735	395,330	208,249	21,275,319

# 14 PROPERTY, PLANT AND EQUIPMENT (continued)

## Valuation - land and buildings

At fair value as determined from market-based evidence by an independent valuer.

The most recent valuation was performed by J McKeefry BBS (VPM), Dip BS (Fin), MPINZ; Registered Valuer of Telfer-Young Wellington and the valuation is effective as at 31 March 2021.

The valuations were primarily based on the rental capitalisation methodology, depreciated replacement cost is used as a support method.

The total fair value of land and buildings valued by J McKeefry Group and Parent as at 31 March 2021 was \$19,195,000. This figure relates to both parent and group. The valuation uses Level 2 observable inputs in arriving at fair value.

These include rental prices per square metre of equivalent assets and capitalisation rates of rental income on sales of equivalent assets.

#### **Impairment**

Impairment losses for the company of \$13,867 were recognised in 2020/21 (2019/20 \$5,000).

#### Insurance

The Trust House Group and related entities are part of a group insurance collective run by the New Zealand Licensing Trust Association in order to obtain improved coverage and pricing.

The NZLTA collective scheme has insurance cover of \$65 million for fire and \$170 million for material damage and business interruption.

Deductibles for claims are as follows:

Non-natural disaster - \$5000 for each and every claim.

Natural disaster - 5% of site sum insured per site.

# **15 INTANGIBLE ASSETS**

Group	Goodwill \$	Software \$	Total \$
Cost Balance at 1 April 2019 Additions Disposals Balance at 31 March 2020	770,000 - - - 770,000	831,800 86,218 (48,246) <b>869,772</b>	1,601,800 86,218 (48,246) <b>1,639,772</b>
Balance at 1 April 2020 Additions Disposals Balance at 31 March 2021	770,000 - - - - 770,000	869,772 52,440 (37,510) <b>884,702</b>	1,639,772 52,440 (37,510) <b>1,654,702</b>
Amortisation and impairment			
losses Balance at 1 April 2019 Disposals	114,286	528,725 (25,861)	643,011 (25,861)
Amortisation for the year Balance at 31 March 2020	6,350 <b>120,636</b>	106,001 <b>608,865</b>	112,351 <b>729,501</b>
Balance at 1 April 2020 Disposals Amortisation for the year	120,636	608,865 (23,414) 105,808	729,501 (23,414) 105,808
Balance at 31 March 2021	120,636	691,259	811,895
Carrying amounts			
As at 31 March 2020	649,364	260,907	910,271
As at 31 March 2021	649,364	193,443	842,807

# 15 INTANGIBLE ASSETS (continued)

Parent	Goodwill \$	Software \$	Total \$
Cost Balance at 1 April 2019 Additions	770,000	481,949 24,403	1,251,949 24,403
Balance at 31 March 2020	770,000	506,352	1,276,352
Balance at 1 April 2020	770,000	506,352	1,276,352
Amortisation and impairment losses			
Balance at 1 April 2019 Amortisation charge Balance at 31 March 2020	114,286 6,350 <b>120,636</b>	386,625 29,945 <b>416,570</b>	500,911 36,295 <b>537,206</b>
Balance at 1 April 2020 Amortisation charge Balance at 31 March 2021	120,636 - 120,636	416,570 31,371 <b>447,941</b>	537,206 31,371 568,577
Carrying amounts			
As at 31 March 2020	649,364	89,782	739,146
As at 31 March 2021	649,364	58,411	707,775

# 15 INTANGIBLE ASSETS (continued)

#### (i) Description of the cash generating units and other relevant information

Goodwill acquired through business combinations has been allocated to three cash generating units (CGU's) for impairment testing as follows:

#### **Legends Sports Bar**

Legends Sports Bar is a public bar with 18 gaming machines operating in Porirua.

The fair value of consideration for the purchase was \$200,000.

Goodwill was recognised on the 8th June 2015 acquisition due to the profitability The Ledge provides to the Group.

The recoverable amount has been determined based on a value in use calculation using cash flow projections based on financial forecasts approved by senior management which covers a five-year period. The growth rate of cash generation is assumed to be 2.5% per annum for the first 5 years and 2% per annum thereafter.

The discount rate applied to cash flow projections is 6.0%.

#### **Post Office Hotel**

The Post Office Hotel is a Hotel with public bar and 14 gaming machines operating in Pahiatua.

The fair value of consideration for the purchase was \$1,760,000.

Goodwill was recognised on the 20th Feb 2017 acquisition due to the profitability The Post Office Hotel provides to the Group.

The recoverable amount has been determined based on a value in use calculation using cash flow projections based on financial forecasts approved by senior management which covers a five-year period. The growth rate of cash generation is assumed to be 2.5% per annum for the first 5 years and 2% per annum thereafter.

The discount rate applied to cash flow projections is 6.0%

#### The Jackson Street Bar

The Jackson Street Bar is a public bar with 18 gaming machines operating in Masterton.

The fair value of consideration for the purchase was \$1,119,787.

Goodwill was recognised on the 31st March 2017 acquisition due to the profitability The Jackson Street Bar provides to the Group.

The recoverable amount has been determined based on a value in use calculation using cash flow projections based on financial forecasts approved by senior management which covers a five-year period. The growth rate of cash generation is assumed to be 2.5% per annum for the first 5 years and 2% per annum thereafter.

The discount rate applied to cash flow projections is 6.0%.

# (ii) Carrying amount of goodwill allocated to each group of cash generating units

	Grou	Group and Parent		
	2021 \$	2020 \$		
The Ledge	79,364	79,364		
Post Office Hotel	395,000	395,000		
Jackson Street Bar	175,000	175,000		
Total Goodwill	649,364	649,364		

#### (iii) Key assumptions used in value in use calculations for cash generating units

# 15 INTANGIBLE ASSETS (continued)

The calculation of value in use for all CGU's is most sensitive to the following assumptions: gross margins, discount rates and growth rates used.

Gross margins are based on the average achieved in the last 12 months.

For the purposes of impairment testing a terminal growth rate has been used for all segments based on long-term industry averages.

## (iv) Sensitivity to changes in assumptions

With regard to the assessment of the value in use for all CGU's, the company believes that no reasonably possible change in any of the above key assumptions would cause the carrying values of the units to materially exceed its recoverable amount.

# 16 TRADE AND OTHER PAYABLES

**Total employee entitlements** 

TO TRADE AND OTHER LATABLES				
	Group	Group	Parent	Parent
	2021	2020	2021	2020
	<b>2021</b>	\$	:	
	Þ	•	\$	\$
Trade creditors	1,162,700	785,550	828,211	591,195
Interest payable	4,382	5,026	4,382	5,026
Capital payables	58,562	161,100	47,286	161,100
Accrued expenses	777,263	539,101	613,010	357,599
		472	013,010	357,599 472
Intangible payables	5,750		-	
Revenue in advance	166,212	1,125,517	166,212	1,125,517
	2,174,869	2,616,766	1,659,101	2,240,909
17 EMPLOYEE ENTITLEMENTS				
	Group	Group	Parent	Parent
	2021	2020	2021	2020
	\$	\$	\$	\$
	Ψ	Ψ	Ψ	Ψ
Current portion				
Accrued pay	345,078	267,145	345,078	267,145
Accrued leave	764,638	688,026	764,638	688,026
Provision for staff long service / retirement benefits	19,158	20,881	19,158	20,881
Sick pay	1,935	3,889	1,935	3,889
Clork pay	1,130,809	979,941	1,130,809	979,941
	1,130,009	313,341	1,100,000	0.0,0
	1,130,009	373,341	1,100,000	0.0,0
Non-current portion	1,130,003	373,341	1,100,000	0.0,0
Non-current portion Provision for long service / retirement benefits	35,089	29,599	35,089	29,599

35,089

1,165,898

29,599

1,009,540

35,089

1,165,898

29,599

1,009,540

# 18 BORROWINGS

	Group	Group	Parent	Parent
	2021	2020	2021	2020
	\$	\$	\$	\$
Current liabilities Bank overdrafts Other loans	25,000 25,000	295,989 35,000 330,989	25,000 25,000	295,989 35,000 330,989
Non-current liabilities	20,000,000	20,000,000	20,000,000	20,000,000
Secured bank loans	64,584	89,584	64,584	89,584
Other loans	20,064,584	20,089,584	20,064,584	20,089,584

This Note provides information about the contractual terms of the Group's interest-bearing borrowings. For more information about the Company's exposure to interest rate risk see Note 20.

All movements in borrowings are cash.

# Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

	Nominal interest rate	Year of maturity	Face value 2021	Carrying amount 2021 \$	Face value 2020 \$	Carrying amount 2020 \$
Group & Parent	2.66%-5.12%	2022	15 000 000	15 000 000	15 000 000	15 000 000
Secured BNZ Bank loans		2023	15,000,000	15,000,000	15,000,000	15,000,000
Secured BNZ Bank loans	5.16%	2022	5,000,000	5,000,000	5,000,000	5,000,000
Other loans	0.0%		89,584	89,584	124,584	124,584
Bank overdrafts					295,989	295,989
Total interest-bearing liabilities	es		20,089,584	20,089,584	20,420,573	20,420,573

The ANZ overdrafts are secured with registered first mortgages over land and buildings with a carrying amount of \$7,100,000 (2020: \$7,547,571). The ANZ also has a general charge over Trust House Limited's assets. The BNZ loans are secured by first charge mortgages over the residential housing portfolio. A secondary security is also held over the rental income stream from the housing portfolio.

# 19 CAPITAL AND RESERVES

Group	Share capital	Revaluation reserve \$	Retained earnings	Total equity \$
Balance at 1 April 2019 Total comprehensive income / (expense) Balance at 31 March 2020	11,330,740	289,455 	63,984,679 6,852,874 70,837,553	75,604,874 6,852,874 82,457,748
Balance at 1 April 2020 Total comprehensive income / (expense) Balance at 31 March 2021	11,330,740	289,455 <u>946,502</u> 1,235,957	70,837,553 62,621,337 133,458,890	82,457,748 63,567,839 146,025,587
Parent	Share capital \$	Revaluation reserve	Retained earnings	Total equity
Parent  Balance at 1 April 2019 Total comprehensive income / (expense) Balance at 31 March 2020	Share capital \$  11,330,740			Total equity \$ 74,910,540 6,791,314 81,701,854

Number of shares on issue at 31 March 2021 10,637,000 (2020: 10,637,000). All issued shares are fully paid up and have no par value.

The large increase in capital in 2020-21 was largely as a result of the strong residential housing market. The revaluation of the residential housing portfolio at 31 March 2021 led to an increase in in capital and reserves of \$57,631,570. This revaluation is part of the non-operating income on the Statement of profit or loss.

#### 20 FINANCIAL INSTRUMENTS

Exposure to credit interest rate and liquidity risk arises in the normal course of the Group's business.

#### **Market Risk**

Market risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks include three types of risk, interest rate risk, currency risk and other price risk.

#### **Credit risk**

Credit risk is the risk that a counterparty will not meet its obligations under a finance instalment or customer contract leading to a financial loss

Management has a process in place under which each new customer seeking credit with the Group is individually analysed for credit worthiness and assigned a purchase limit before credit is offered.

The Group does not require collateral in respect of trade and other receivables, except in relation to rental properties where bonds are required and lodged with the tenancy tribunal.

The Group's exposure to credit risk is mainly influenced by its customer base, as such it is concentrated to the default risk of its industry. No single customer balance would be considered material.

Investments are allowed only in call or short-term deposits with specified counterparties.

# Credit quality of financial assets

Cash and cash equivalents are held with the ANZ which currently has a Standard and Poor's credit rating of AA. Trade and other receivables are all with counterparties without credit ratings with no history of default with Trust House Limited in the past.

## Liquidity risk

Liquidity risk represents the Group's ability to meet its contractual obligations. The Group evaluates its liquidity requirements on an ongoing basis. In general, the Group generates sufficient cash flows from its operating activities to meet its obligations arising from its financial liabilities and has credit lines in place to cover potential shortfalls.

	Group	Group	Parent	Parent
	2021	2020	2021	2020
	\$	\$	\$	\$
Overdrafts and credit lines in place Term facilities undrawn	1,500,000	2,000,000	1,500,000	1,500,000
	3,000,000	1,000,000	3,000,000	1,000,000

#### Interest rate risk

The Group regularly reviews the balance between its fixed rate and floating rate borrowings. The Group has flexibility within its borrowing facilities to move between fixed and floating rates as required.

# Other market price risk

The Group is not exposed any other substantial market price risk arising from financial instruments.

# **Quantitative disclosures**

#### Credit risk

The carrying amount of financial assets represents the Group's maximum credit exposure.

# 20 FINANCIAL INSTRUMENTS (continued)

# (a) Liquidity risk

The following table sets out the contractual cash flows for all financial liabilities, except for lease liabilities in Note 30.

Group 2021	12 months or less \$	1-2 years \$	<b>2-5years</b> \$	More than 5 years	Contractual cash flows	Carrying Amount \$
Secured bank loans Other loans Trade and other payables Bank overdraft Total liabilities	784,700 25,000 1,456,713 - 2,266,413	5,639,089 25,000 - - 5,664,089	15,308,805 39,584 - - 15,348,389	:	21,732,594 89,584 1,456,713 	20,000,000 89,584 1,456,713 - 21,546,297
Group 2020 Secured bank loans Other loans Trade and other payables Bank overdraft Total liabilities	916,900 35,000 1,080,528 295,989 2,328,417	916,900 25,000 - - - 941,900	21,157,603 64,584 - 21,222,187		22,991,403 124,584 1,080,528 295,989 24,492,504	20,000,000 124,584 1,080,528 295,989 21,501,101
Parent 2021	12 months or less \$	1-2 years	<b>2-5years</b> \$	More than 5 years	Contractual cash flows	Carrying Amount \$
Secured bank loans Other loans Trade and other payables Bank Overdraft Total liabilities	784,700 25,000 1,380,281 2,189,981	5,639,089 25,000 - 5,664,089	15,308,805 39,584 - - 15,348,389	: : :	21,732,594 89,584 1,380,281 	20,000,000 89,584 1,380,281 21,469,865
Parent 2020 Secured bank loans Other loans Trade and other payables Bank Overdraft Total liabilities	916,900 35,000 1,044,666 295,989 2,292,555	916,900 25,000 - - - 941,900	21,157,603 64,584 - - 21,222,187	- - - -	22,991,403 124,584 1,044,666 295,989 24,456,642	20,000,000 124,584 1,044,666 295,989 21,465,239

# (b) Sensitivity analysis

# Interest rate risk

The effect of a +100bps increase in interest rates applicable to the floating rate financial instruments held by the Group is a reduction in profit of \$17,399 (2020:\$63,550) and for the parent a reduction in profit of \$33,349 (2020:\$72,960).

# 20 FINANCIAL INSTRUMENTS (continued)

# (c) Classification and fair values

Group	Financial assets at amortised cost \$	Total carrying value and fair value \$
2021		
Assets Trade and other receivables Cash and cash equivalents	536,904 3,843,838 4,380,742	536,904 3,843,838 4,380,742
2020 Assets Trade and other receivables Cash and cash equivalents	1,419,911 882,216 2,302,127	1,419,911 <u>882,216</u> 2,302,127
Parent 2021		
Assets Trade and other receivables Loan to related party Cash and cash equivalents	626,270 600,000 2,070,962 3,297,232	626,270 600,000 2,070,962 3,297,232
2020 Assets Trade and other receivables Cash and cash equivalents	1,432,150 225,915 1,658,065	1,432,150 225,915 1,658,065

# 20 FINANCIAL INSTRUMENTS (continued)

Group	Financial liabilities at amortised cost \$	Fair value amount \$
2021		
Liabilities Trade and other payables Borrowings Total liabilities	1,456,713 20,089,584 21,546,297	1,456,713 20,089,584 21,546,297
2020 Liabilities Trade and other payables Borrowings Total liabilities	1,080,528 20,420,573 21,501,101	1,080,528 20,420,573 21,501,101
Parent 2021		
Liabilities Trade and other payables Borrowings Total liabilities	1,380,281 20,089,584 21,469,865	1,380,281 20,089,584 21,469,865
2020 Liabilities Trade and other payables Borrowings Total liabilities	1,044,666 20,420,573 21,465,239	1,044,666 20,420,573 21,465,239

# 21 COMMITMENTS AND CONTINGENCIES

The Group and Parent had capital commitments of \$Nil at 31 March 2021 (2020; \$Nil).

The Group and Parent had contingent liabilities of \$55,000 as at 31 March 2020 (2019: \$55,000)

The Group and Parent have a contingent liability in relation to the lease of the Island Bay Bar. This business was sold in 2015 and Trust House Limited is liable to make lease payments until the end of the lease in November 2029 in the event that the new business owner is unable to pay.

# 22 RECONCILIATION OF NET PROFIT TO NET CASH FLOW FROM OPERATING ACTIVITIES

	Group 2021 \$	Group 2020 \$	Parent 2021 \$	Parent 2020 \$
Net Profit/(Loss) for year	62,621,337	6,852,874	61,727,335	6,791,314
Add (less) non-cash items: Depreciation Amortisation of intangibles Revaluation of investment properties Provisions Fixed assets impairment / (reversal) Investment property impairment (Gain) loss on sale of intangibles (Gain) loss on sale of fixed assets Gain on sale of investment property Investments issued in lieu of rebates	1,724,207 105,808 (57,806,570) 98,123 (911,763) - 9,596 (2,724) (68,735) - (56,852,058)	1,732,750 112,351 (5,345,490) (27,551) 5,000 164,000 (1,660) (111,073) 22,556 51,446 (3,397,671)	1,212,201 31,371 (57,806,570) 98,123 (911,763) - (1,304) (68,735)	1,227,936 36,295 (5,345,490) (27,551) 5,000 164,000 - 12,796 22,556 51,446 (3,853,012)
Add (less) movements in working capital items:  (Increase) / decrease in receivables and prepayments  (Increase)/ decrease in inventories Increase / (decrease) in charitable distributions payable Increase/ (decrease) in employee entitlements Increase/ (decrease) in trade and other payables	800,545 (43,117) (67,203) 156,358 (369,115) 477,468	(1,147,383) 11,868 117,464 118,534 536,182 (363,335)	698,693 (43,117) - 156,358 (467,524) 344,410	(1,110,035) 11,868 - 118,534 683,635 (295,998)
Net cash inflow from operating activities	6,246,747	3,091,868	4,625,068	2,642,304

# 23 FINANCE INCOME AND EXPENSES

	Consolidated		Parent		
	2021	2020	2021	2020	
	\$	\$	\$	\$	
Finance costs					
Interest expense	839,822	1,024,947	839,822	1,023,694	
Lease interest expense	95,578	94,664	95,578	94,664	
Total finance costs	935,400	1,119,611	935,400	1,118,358	
Interest income	(1,500)	(6,941)	(932)	(6,440)	
Total finance income	<u>(1,500</u> )	<u>(6,941</u> )	(932)	<u>(6,440</u> )	
Net finance costs	933,900	1,112,670	934,468	1,111,918	

#### 24 RELATED PARTY TRANSACTIONS

# (i) Parent and ultimate controlling party

The immediate parent and ultimate controlling party of Trust House Limited is the Masterton Community Trust.

#### (ii) Transactions with key management personnel

Several of the Directors of Trust House Limited and Trustees of Masterton Community Trust own or run businesses in their own right. A number of these entities transacted on an arms-length basis. All transactions are entered into in the normal course of business.

During the year Directors and senior management, as part of a normal customer relationship, were involved in minor transactions with Trust House Limited (such as purchase of meals or liquor). Directors and senior management are entitled to a 10% discount on non-discounted goods. These buying privileges are available to all employees.

Mena Antonio, a Director of Trust House Limited, is a Trustee of Leaving the Ladder Down Charitable Trust. During the year Trust House Limited and Group made a charitable donation to the trust of \$6,000 (2020: \$Nil).

Lucy Griffiths, a Director of Trust House Limited, is the spouse of a major shareholder in Technology Solutions which provides technology services and hardware to Trust House Limited. Technology Solutions has been the preferred supplier of information technology hardware and services to the Trust House Group for at least 20 years, pre-dating Lucy Griffiths election to Masterton Community Trust and appointment to the Board of Trust House Limited. During the year Trust House Limited paid Technology Solutions \$165,892 (2020: \$202,545). The amount outstanding at year end was \$34,240 (2020: \$17,531).Trust House Group paid \$172,811 (2020: \$206,889) during the year and the amount outstanding at year end was \$35,570 (2020: \$18,329)

Toni Kennerley, a Director of Trust House Limited, is a major shareholder of Planalytics NZ Limited which provides strategic housing and policy-related services to Trust House Limited. During the year Trust House Limited and Group paid Planalytics NZ Limited \$2,500 (2020: \$Nil). The amount outstanding at year end was \$2,875 (2020: \$Nil).

Cindy Grant, a senior manager of Trust House Limited, and her spouse jointly own Power Related Services Limited (PRSL) which provides electrical services and storage to Trust House Group. During the year Trust House Limited paid PRSL \$950 (2020: \$4,300). The amount outstanding at year end was \$Nil (2020: \$Nil). Trust House Group paid \$950 (2020: \$4,300) during the year and the amount outstanding at year end was \$Nil (2020: \$Nil)

# (iii) Key management and personnel compensation

	2021 \$	2020 \$
Salaries and other short-term benefits Post-employment benefits	996,608 17,239	1,021,300 18,764
	<u>-</u>	
	1,013,847	1,040,064

Key management personnel compensation comprises that of the Directors, Trustees, Chief Executive and other senior managers.

# **Employee Remuneration**

The following table shows the number of employees whose total remuneration (including benefits) exceeds \$100,000 per annum.

	2021	2020
\$130,000 - \$140,000 \$140,000 - \$150,000	<u>-</u> 1	1 -
\$150,000 - \$160,000 \$160,000 - \$170,000	1	2
\$190,000 - \$200,000 \$200,000 - \$210,000	2	1 -
\$300,000 - \$310,000		<u> </u>

# 24 RELATED PARTY TRANSACTIONS (continued)

#### (iv) Other related party transactions

2021 2020

# (a) Sales of goods and services:Masterton Community Trust (MCT) - formerly Masterton Licensing Trust

Shares in Trust House Ltd (number of shares) 10,026,629 MCT Trustees Fees paid by Trust House Limited

21,556 16,920

When Masterton Licensing Trust was changed to Masterton Community Trust, to minimise costs, Masterton Community Trust was set up as non-trading parent. Its minimal expenses are paid by Trust House Limited.

## (b) Trust House Foundation (THF)

- (i) Trust House Foundation is an independent trust. Three of the Directors of Trust House Limited are also Trustees of Trust House Foundation.
- (ii) Gaming machine proceeds are generated in the premises of Trust House Limited, Rimutaka Licensing Trust and other independent operators. Trust House Foundation has established regional net proceeds committees in Masterton, Rimutaka, Flaxmere and Porirua. Regional net proceeds committees consider grant applications from their area and make recommendations to the Trust House Foundation board. The Trust House Foundation board considers these recommendations and may or may not approve them.

	2021 \$	2020 \$
Funds available 1st April Net surplus before charitable distributions	755,894 3,909,591	694,334 4,283,189
Grants unclaimed Grants approved	169,112 (3,184,701)	134,036 (4,355,665)
Grants approved	1,649,896	755,894

For a full list of these grants please refer to the Trust House Foundation accounts. Trust House Limited (THL) is responsible for administering Trust House Foundation (THF)

Site rentals paid by THF to THL	1,169,996	1,233,489
Management Fees paid by THF to THL	458,896	500,000

As at 31 March 2021, Trust House Foundation owed Trust House Limited \$689,366 (2020: \$12,238).

# **25 CURRENT PROVISIONS**

	Consolidated		Parent			
	2021 \$	2020 \$	2021 \$	2020 \$		
Legal claims	100,000 100,000		100,000 100,000	<u>-</u>		

The legal claims provisions is for potential legal fees in relation to a dispute over a land sale. The purchaser did not complete the contract by the required date and the Group exercised its right to cancel the contract. The legality of this cancellation is being disputed by the purchaser.

# **26 NON-CURRENT PROVISIONS**

	Group	Group	Parent	Parent
	2021	2020	2021	2020
	<b>4</b>	\$	•	\$
Property reinstatement provisions	14,842	16,719	14,842	16,719
Legal claims		10 710	- 11010	
	14,842	16,719	14,842	16,719

Trust House Limited leases one premise. A condition of the lease is that Trust House Limited must, if required by the landlord at the end of the lease, reinstate the premises to the configuration and condition at the lease inception.

Group and Parent 2021	Property reinstatement provisions \$	Total \$
Non-current	40.740	40.740
Opening balance as at 1 April 2020	16,719	16,719
Provisions added	(1,877)	(1,877)
Closing provision at 31 March 2021	<u>14,842</u>	14,842
Group and Parent 2020		
Non-current		
Opening at 1 April 2019	44,270	44,270
Provisions added	3,635	3,635
Previously leased building purchased	(31,186)	(31,186)
Closing provision at 31 March 2020	16,719	16,719

# **27 GROUP ENTITIES**

#### **Subsidiaries**

Trust House Foundation is a controlled entity.

The Group has applied IFRS 10 Consolidated Financial Statements in preparing these financial accounts.

# **28 CAPITAL MANAGEMENT**

The Groups capital includes share capital, reserves and retained earnings.

The Groups policy is to maintain a capital base so as to maintain creditor and community confidence and to sustain future development of the business.

The Group is not subject to any externally imposed capital requirements.

There have been no material changes in the Groups' management of capital during the period.

# 29 CHARITABLE DISTRIBUTIONS

The following charitable donations were made by Trust House Limited during the year.

Parei	nt
2021 \$	2020 \$
20,000 6,000 - - - 26,000	30,000 10,000 500 40,500
	2021 \$ 20,000 6,000

The Group total includes community donations paid through Trust House Foundation - refer note 24(b)

# 30 LEASES

The group leases premises, equipment such as photocopiers and televisions, and vehicles as part of its normal trading activities.

The group also has a land right of use asset that is classified as an investment property.

On adoption of NZ IFRS 16 Leases the group utilised the following practical expedients available under the standard a) applied a single discount rate to a portfolio of leases with similar terms and similar class of underlying asset b) excluded initial direct costs from the measurement of the right of use assets at the date of initial application

The following is a reconciliation of operating lease commitments disclosed at 31 March 2019 to the lease liabilities recognised on 1 April 2019

	Group and Parent \$
Total operating commitments disclosed at 31 March 2019 Intangible commitment where IFRS 16 not applied Minor adjustments relating to commitment disclosures Operating lease liabilities before discounting	1,200,452 (95,360) 35,311 1,140,403
Discount using incremental borrowing rate Operating lease liabilities	(132,194) 1,008,209
Reasonably certain extension options	970,717
Total lease liabilities recognised under IFRS 16 at 1 April 2019	1,978,926
In relation property plant & equipment In relation to investment property	588,926 1,390,000 1,978,926

The weighted average incremental borrowing rate applied to lease liabilities at 1 April 2019 initial application was 5.48%. There was no impact on prior period results and no impact on equity at 31 March 2019.

Trust House Foundation (a controlled entity) paid Class IV gaming venue payments which are a lease by nature. The payments are variable dependent on gaming income. In these circumstances IFRS 16 permits payments to be classified as ordinary operating expenses and no right of use asset to be created.

	Gro	up		Parent	
	2021 \$	2020 \$	2021 \$	2020 \$	
Venue payments made	311,431	350,285	-	-	

Lease liabilities are presented at net present value in the statement of financial position are as follows.

	Group an	Group and parent		
	2021	2020		
	\$	\$		
Current	236,504	209,048		
Non-current	<u>1,512,391</u>	1,440,752		
	<u>1,748,895</u>	1,649,800		

# 30 LEASES (continued)

Reconciliation of liabilities arising from financing activities is as follows.

	Group and Parent		
	2021	2020	
	\$	\$	
Liabilities at 31 March 2020	1,649,800	1,978,926	
Additional leases entered into	258,687	88,215	
Liabilities extinguished on purchase of freehold	-	(233,237)	
Lease debt repaid during the year	<u>(159,592</u> )	(184,104)	
Lease liabilities at 31 March 2021 at Net Present Value	1,748,895	1,649,800	

At 31 March 2021 the group and parent had no commitments to leases which had not commenced

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analysis of lease liabilities for group and parent at 31 March 2020 is as follows.

	Within 1 year	1-2 years	2-5 years	Over 5 years	Total
	\$	\$	\$	\$	\$
Lease payments 31 March 2021 31 March 2020	256,870 229,163	209,300 178,705	447,671 351,048	3,118,150 3,208,750	4,031,991 3,967,666

The movement in leased assets included in note 13 Property, plant & equipment for group and parent is as follows.

Added 1 April 2019 on adoption of IFRS 16 306,356 112,248 170,322 588,92 Right of use assets extinguished on purchase of freehold (234,473) - (234,47474) - (234,47475) - (234,474775) - (234,474775) - (234,474775) - (234,474775) - (234,474775) - (234,474775) - (234,474775) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47475) - (234,47	26
Additions - 52,738 35,477 88,21	.0
	'3)
Depreciation for the year (34,657) (68,452) (76,479) (179,58	5
	<u>(88</u>
Net book value at 31 March 2020 37,226 96,534 129,320 263,08	30
NBV	
At 1 April 2020 37,226 96,534 129,320 263,08	30
Additions - 91,285 167,402 258,68	37
Disposals (261) (26	51)
Depreciation for the year(21,272)(64,260)(70,616)(156,14	<u>(8</u>
Net book value at 31 March 2021 15,954 123,559 225,845 365,35	8

# 30 LEASES (continued)

#### Leases as lessor

	Group and	Group and Parent	
	2021 \$	2020 \$	
Less than one year	247,750	441,753	
Between 1 and 2 years	247,750	432,528	
Between 2 and 5 years	606,188	738,044	
Over five years	<u>417,083</u>	417,083	
•	<u>1,518,771</u>	2,029,408	

The Group has number of commercial premises where the trading business has been sold but the freehold or leasehold interest has been retained and the properties leased to the purchaser or third parties.

## 31 SUBSEQUENT EVENTS

The Company and Group have no subsequent events.

#### 32 COVID-19 IMPACTS

On the 24th March 2020 the New Zealand Government, in response to the coronavirus pandemic, put the country on alert level 3. Two days later the alert level was raised to level 4.

Alert level 3 required the public bars, bottle stores, and gaming operations of the group to cease trading. The Copthorne Solway Park hotel continued to trade on a limited basis providing accommodation and meals for essential workers. The residential housing services stayed open as an essential service.

As the alert levels dropped, the group's operations progressively reopened but with social distancing restrictions limiting customer numbers and reduced gaming machines available to play until entering alert level 1 on 9th June 2020.

The group applied for and received a government wages subsidy of \$1,032,374 in April 2020. Of this subsidy \$995,504 has been recognised in these accounts.

A restructure at Copthorne Solway Park, to match staffing with expected lower conferencing business, resulted in a small number of redundancies.

Discretionary spending was reduced substantially in advertising, marketing, sponsorship and maintenance areas in particular.

Trading, since returning to alert level 1, has exceeded expectations. High visitor numbers to the Wairarapa, a relatively buoyant local economy, and a marked increase in residential property values has led to higher spending in hospitality and hotel accommodation.