

## TRUST HOUSE FOUNDATION GUIDING PRINCIPLES

### ⦿ **Be as local as possible**

- We have four Net Proceeds Committees of community elected trustees who are in touch with the local organisations that apply for grants. We have local knowledge.
- The trustees have a policy that they do not support National Organisations directly. This means that the local community organisation gets the local community money.

### ⦿ **Keep costs as low as possible**

- In keeping with our mantra of "Returning Support to the Community" we keep the costs of running our gaming operation to a minimum.
- It's our policy to pay only the mandated amount to our valued venue operators, by way of venue payments. Support your local organisations in the community.

### ⦿ **Above all, act with integrity**

- Our community elected trustees do not receive any fees for their work. They do not go on "educational trips/jaunts" to other countries, or even within New Zealand. They meet, discuss the grants and go home! If they attend anything on behalf of the Trust House Foundation, they do not get paid for it. This ensures more money goes back to the community.

## OUR VISION IS TO MAKE A POSITIVE DIFFERENCE IN OUR COMMUNITIES

### OUR VALUES ARE:

- ⦿ **respect**
- ⦿ **innovation**
- ⦿ **collaboration**
- ⦿ **commitment and humility**

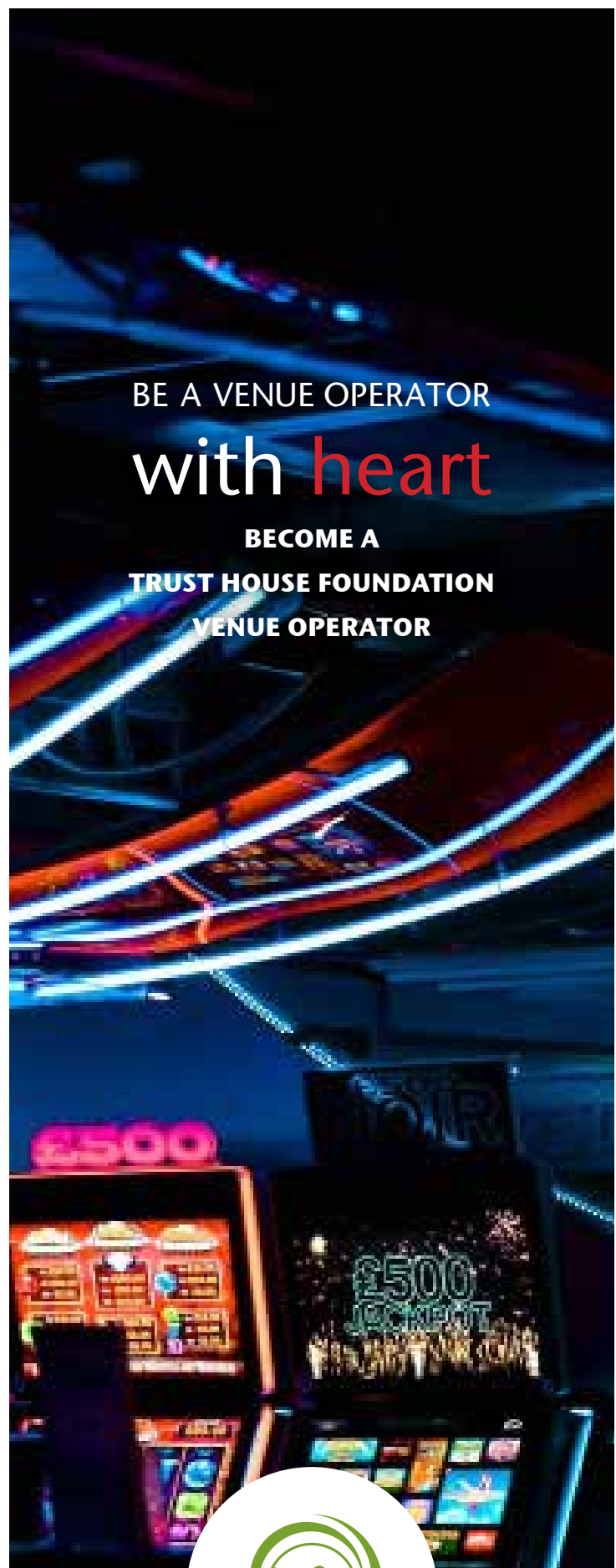
Enquire today

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BE A VENUE OPERATOR  
**with heart**

BECOME A  
**TRUST HOUSE FOUNDATION  
VENUE OPERATOR**



**TRUST HOUSE**  
FOUNDATION

## CHOOSE TRUST HOUSE

### 26 YEARS EXPERIENCE AS A CREDIBLE OPERATOR OF GAMING HALLS

- ⦿ Trust House is already a successful gaming operator that has a turnover of over \$7m per year.
- ⦿ Trust House regularly returns more than 40% to their LOCAL communities.
- ⦿ Trust House has the expertise to ensure your venue will meet all the requirements of the Gambling Act 2003 and subsequent regulations.
- ⦿ Trust House will ensure your venue payments will continue as you are presently paid (unless the mandate changes).
- ⦿ Our management company charges less than cost to ensure the maximum amount can be returned to your community.
- ⦿ Our Gaming & Compliance Manager is an experienced venue operator of over 20 years in various facets of the hospitality sector. She has been the venue manager for many different types of venue. She understands the day to day running of a gaming venue and can answer your questions.

### COMMITTED TO RETURNING SUPPORT TO THE COMMUNITY

- ⦿ Trust House seeks to better our communities.
- ⦿ Trust House understands and lives the model of Community Support.
- ⦿ Trust House May not give grants to National Organisations – local needs come first.

## WORK WITH US...

Trust House Limited is the management company of the Trust House Foundation and the Masterton Licensing Trust that established it.

The Trust, like all licensing trusts, was formed to enhance the well-being of their community. We are still community-owned.

Trust House understands the needs of businesses in the hospitality sector. We own and operate the Copthorne, Solway Park, Wairarapa, bars and restaurants from Hastings to Wellington, bottle stores, a hydro-electric dam and approximately 500 rental properties.

The Trust House Foundation currently runs 181 gaming machines in the lower North Island, from Hastings to Wellington.

We have machines from most manufacturers in our fleet and we are constantly updating them.

We carry out quarterly feasibility studies of our machines to ensure that the best machines are in the gaming room for the benefit of the customers, and ultimately the local Community.

## ... AND OUR PARTNERS

We are successful because of the partner organisations we work with, and our stakeholders:

- ⦿ Our venue operators
- ⦿ Venue managers and staff
- ⦿ Our communities and their elected representatives
- ⦿ The gaming machine manufacturers
- ⦿ Our gaming machine service partners

Our policies and values reflect the way we work



**TRUST HOUSE**  
FOUNDATION

**COMMERCIAL**  
**STRENGTH** *for*  
**SOCIAL GOOD**

**OUR VALUES ARE:** RESPECT • INNOVATION  
COLLABORATION • COMMITMENT & HUMILITY