



TRUST HOUSE[®]

2019

to



TRUST HOUSE GROUP ACCOUNTS 2019-20

The following Trust House Group accounts are complete but due to delays caused by the Covid-19 lockdowns Audit New Zealand has been unable to conclude the Audit of these accounts.

Audit New Zealand has prioritised the completion of audits of the Government Accounts and will complete the audit of these accounts in due course.

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COMMERCIAL
STRENGTH *for*
SOCIAL GOOD

DIRECTORS REPORT 2019/2020

Principal Activities

Trust House Limited is a community enterprise that owns and operates business units in the Wairarapa, Wellington, Kapiti, Tararua and Hawkes Bay regions. Its shareholders are Masterton Community Trust and Flaxmere Licensing Trust. Management services were provided to Trust House Foundation.

Trust House's shareholding comprises:

- Masterton Licensing Trust – 94.26%
- Flaxmere Licensing Trust – 3.97%
- Flaxmere Licensing (Charitable) Trust – 1.77%

The Group owns and operates business units including:

- Community Housing estate with 483 homes to rent and management of 10 Papakainga homes.
- Licenced premises – hotels, restaurants, bars and bottle stores.
- A hydro-electricity scheme.

Results for the Year

It was a positive year's trading resulting in profit of \$5.77m. We are pleased to report an improvement in the performance of our bars and restaurant segment which has been difficult in prior years.

Cash flows (as detailed in the following table), and profits (detailed in the Operational Review) were sound and the financial position remains strong.

TABLE 1: CASH FLOWS GENERATED

| YEAR | \$M |
|------|-------|
| 2020 | 7.784 |
| 2019 | 7.414 |
| 2018 | 6.813 |
| 2017 | 5.969 |
| 2016 | 5.759 |

Grant Distribution

The grant distribution for the year was \$4.2 million (excluding donations sponsorship), and followed the traditional procedures whereby local community representatives make the initial recommendations for grants to be made to not-for-profit organisations in their area.

Trust House Foundation then approve or decline the recommendations. All the Regional Net Proceeds and advisory committees have established priorities for their communities and there is a high degree of openness, accountability, and consultation.

The various reports in this document record the distribution made to each community.

Directors of the Company and Remuneration

The Directors, and the remuneration paid to them for the year ended 31 March 2020 was:

| DIRECTOR | APPOINTED | \$ |
|------------------------------------|----------------|----------------|
| J W Kershaw (Chairman) | Appointed 2007 | 52,000 |
| D B Henry (Chair, Audit Committee) | Appointed 2005 | 34,000 |
| D J Baskerville | Appointed 2011 | 32,000 |
| L M Griffiths | Appointed 2013 | 32,000 |
| M Antonio | Appointed 2017 | 24,000 |
| S Campbell | Appointed 2020 | 16,000 |
| TOTAL | | 190,000 |

Relationship with Shareholders

There are strong links between the various Trusts and Trust House Limited.

There is an agreement with the shareholders that:

- Business plans will be presented in March each year for the financial year beginning 1 April.
- Reports on key events and trading compared to business plan targets will be presented quarterly.
- Annual accounts will be presented in July.
- Consultation will be undertaken during the annual appointment of two Directors.
- Discussion will occur on all major transactions and, where necessary, shareholder approval received.

Auditors

The Office of the Controller and Auditor-General has appointed Audit New Zealand to conduct the audit of Trust House Limited and its associated licensing and charitable trusts. Audit fees paid to Audit New Zealand for the year ended 31 March 2020 were \$102,053 for Trust House Group.

Audit and Risk Committee

The members of the committee are DB Henry (Chairman), L Griffiths, JW Kershaw and DJ Baskerville. The Committee met four times during the year.

Use of Company Information

The Board received no notice during the year from Directors requesting to use Company information received in their capacity as Directors which would not have otherwise been available to them.

Share Dealing

No Director acquired or disposed of any interest in shares in the Company during the year.

Interest in Transactions

No Director is interested in any transaction (as defined by Section 139 of the Companies Act 1993) or proposed transaction with the Company.



Conclusion

An otherwise strong year was slightly tarnished by the onset of COVID-19 in late March 2020.

Trust House Limited is a registered community housing provider and, as such, we are endeavouring to get as many of our tenants eligible for Income Related Rent (IRR). As at 31 March 2020 there were 158 tenants on IRR representing approximately 30.84% of our houses. Tenants who qualify should have more disposable income available to them.

All in all we have had a solid year to 31 March 2020 despite the impacts of COVID-19. Directors remain of a view that the company must remain financially strong so that Trust House Limited may offer tangible support to the communities in which we conduct business and generate revenue.

Our Grant Distribution this year was the highest return to our communities we have ever had. This is great for the organisations who benefit from these monies and allows them to reach their own organisational goals for well-being. Together with our Charitable Donations and Sponsorship we have distributed \$4.5 million for the year ending 31 March 2020 which is of considerable importance to our communities.

J W Kershaw

CHAIRMAN- For the Directors of Trust House Limited

OPERATIONAL REVIEW 2019/2020

It is pleasing to report that the Trust House Group has had another good year's trading with net profit up on last year at \$5.77m. This again raises the bar on what was a record year last year and provides management and staff at Trust House with immense satisfaction for the hard work and commitment demonstrated throughout the year.

The year's result would have been even better had we not lost 8 trading days as a result of COVID-19 lockdown protocols initiated by the government at the end of March. This resulted in all of our hospitality businesses being closed, the Copthorne Hotel and Resort Solway Park (Copthorne) room occupancy rate reducing to single digits, and all conference and function bookings being cancelled.

An increased reinvestment in housing and Copthorne occurred in 2019/20 which both tenants and guests respectively will benefit from in the years ahead.

Our strategic pillars for the current financial year are:

- Sustainable profitability
- Regulatory compliance
- Community well-being
- Systems and processes

The pillars assist in the advancement of our core purpose and further align our benchmark measurements to enable further enhancement of the communities in which we trade.

In regards to our various market segments:

Bars and Restaurants

This segment has continued to deliver improved performance which was built on the previous year's exceptional turnaround. Our gastro bar Farriers was a highlight and has become one of the region's most popular outlets. All other hospitality outlets performed solidly and further improvement is expected once the impact of COVID-19 reduces in the coming months.

Housing

Owning and operating 483 public houses with an average age of 55 years is paradoxically challenging and rewarding.

We are pleased to report that our rents, on average, continue to be set at below the lower quartile benchmarks (as per MBIE rent and bond statistics) and whilst rents in our trading areas have increased; we compare favourably for similar properties at both a local and national level.

Reinvestment in housing improved on last year with a total capital investment of \$1.20m. This aligns well with our long term strategy to annually increase the reinvestment in our housing assets.

Given housing is one of our principal activities, the breakdown of the financial impact on the Groups \$5.77m net profit is as follows:

| | |
|-----------------------------|-------------|
| ▪ Rental income | \$6,571,622 |
| ▪ Direct expenses | \$2,803,394 |
| ▪ Refurbishment costs | \$1,218,780 |
| ▪ Interest | \$975,315 |
| ▪ Management overhead | \$1,109,472 |
| ▪ Housing net profit | \$ 464,661 |

As Wairarapa's largest community housing provider it is pleasing to report that we now have 158 tenants and their families receiving Income Related Rent (IRR). This significantly improves the wellbeing of families in our region as was a major factor in Trust House becoming a registered community housing provider.

Copthorne Solway Park, Masterton

The hotel focused on the continuation of its refurbishment program with the indoor pool area and redecoration of rooms - areas of priority.

As alluded to previously, the fiscal performance of the hotel was negatively impacted by the lockdown protocols put in place during what is traditionally a busy time for the business.

The 2020/21 year will provide ongoing challenge for Copthorne as the tourism and conference markets react and respond to COVID-19. Measures put in place will allow the business to meet future demand if and when this occurs and there is cautious optimism based on current regional retail data that the Wairarapa is doing better than many other areas across the country.

Kourarau Hydro Scheme

The hydro scheme performed solidly. We continue to work through the engineering options available to deal with the flood damage that occurred at the top lake. Thankfully the damage had no impact on electricity production which was higher than forecast.

Our Places

Housing - 483 properties Lower North Island
 The Flax Bar - Flaxmere
 Post Office Hotel - Pahiatua
 Farriers Bar & Eatery - Masterton
 Jackson Street Bar - Masterton
 Kuripuni Sports Bar & TAB and Apache Jack's - Masterton
 Copthorne Solway Park, Wairarapa - Masterton
 Pukemanu Bar & Eatery, E10 and Bottle O - Martinborough
 Legends Sport Bar - Porirua
 Kourarau Hydro Electric Scheme - Gladstone

Financial Performance

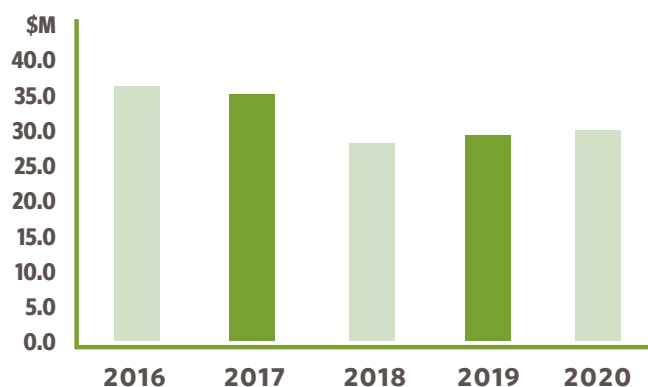
SALES

Table 1

| YEAR | \$M |
|------|------|
| 2016 | 36.5 |
| 2017 | 35.4 |
| 2018 | 28.3 |
| 2019 | 29.3 |
| 2020 | 30.4 |

The sales improvement in 2020 was spread throughout the various trading segments.

GROUP SALES



PROFIT AND RATIOS

Table 2

| \$M | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------------|-------|-------|--------|--------|--------|
| Net profit before donations | 6.455 | 9.540 | 11.136 | 12.480 | 11.115 |

The 2020 total Group profit was down on the previous year due to increased depreciation, a reduction in non-operating items from the previous year, and the effects of Covid-19.

Table 3

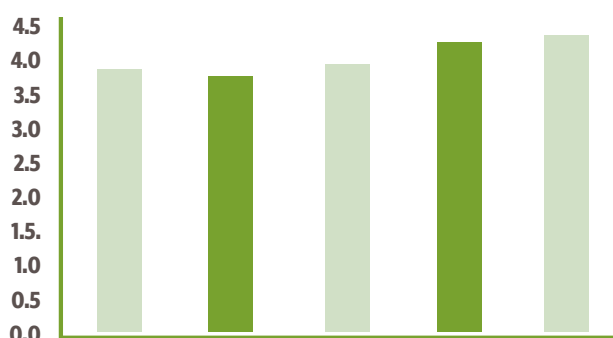
| YEAR | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------|------|------|------|------|------|
| Equity (net worth) - \$m | 53.6 | 59.8 | 67.2 | 75.6 | 82.5 |
| Equity Ratio (%) | 66.9 | 70.4 | 73.3 | 76.6 | 75.7 |
| THF Grants (net) - \$m | 3.74 | 3.42 | 3.81 | 4.09 | 4.22 |
| THL Donations - \$m | 0.06 | 0.06 | 0.04 | 0.03 | 0.04 |
| THL Sponsorships - \$m | 0.31 | 0.34 | 0.34 | 0.26 | 0.25 |

COMMUNITY GRANTS

Table 4: major grant recipients Regions

| RECIPIENT | PROJECT | AMOUNT |
|--|--|-----------|
| Destination Wairarapa | Promoting community, physical and social well-being | \$160,000 |
| All Kiwi sports club inc | Assisting with the costs of NZ cycle classic | \$140,000 |
| Pukaha Mount Bruce | Assist with the Pukaha environment and ecology program. | \$100,000 |
| Wing over Wairarapa Trust | Assisting with operation and planning costs for 2021 festival | \$80,000 |
| Flaxmere schools cluster | Purchase of Equipment | \$100,000 |
| Mary Potter Hospice | New building renovation of Te Whare Ranui - Porirua and North Wellington hub | \$75,000 |
| Upper Hutt city of song charitable trust | Assisting with sound, lighting and operational costs. | \$80,000 |

COMMUNITY GRANTS APPROVED





Sponsorship

Trust House Ltd and its businesses also sponsor a range of events, clubs, individuals and activities that align with our core aim and reflect the diversity of our communities.

This last year they provided \$245,150 worth of sponsorship back to the community.

Health and Safety

We adopt an 'our people and our stakeholders come first' philosophy to all health and safety at Trust House.

The Board of Directors receive regular reports and audits on our health and safety initiatives and we frequently identify our top risks and how each one will be mitigated within the frameworks of policy and process.

To get a first-hand understanding of the risks and challenges facing staff and tenants, our Board and senior management team visit outlets and houses to ensure that individual health and safety processes are being managed appropriately.

All injury incidents and near misses are reported at each Board meeting as this enables a transparent review process to occur in consultation with Directors.

We operate and periodically review our company hazard register, and have quarterly companywide health and safety meetings with representatives from all business segments in attendance. The minutes of each meeting including actions arising are distributed throughout the Group for review and action where necessary.

Sustainability

We apply recycling initiatives throughout the Group and are committed to reducing energy consumption wherever possible.

Copthorne has also been awarded an Enviro-Silver standard, which requires that initiatives are in place to reduce energy, waste and water consumption.

We continue to work on our open fire replacement project and by the end of 2020, there will be no open fires in our properties with most being replaced with heat pumps. It should be noted that in 1999, we had 396 open fires throughout our housing portfolio, currently we have 4 left to replace.

We have recently replaced three of our car fleet with hybrids in an effort to increase our focus on sustainability, this strategy will continue as our vehicle fleet rotates.



Our People

We continue to invest in the training of our people and last year the Group invested \$51,000 in staff development. Concentration on customer service, cyber security, compliance and management development were essential areas of focus.

I am very lucky to have such a great group of staff to work with who diligently and skilfully perform their duties. The last few years have not been easy and I am very grateful for the support and loyalty that I receive each and every day despite some of the significant business reengineering strategies that have been implemented.



Reinvestment

Whilst the reengineering of our business model to focus on core business has been a primary focus, we continue to reinvest back into our existing asset base.

Last year's major investments were:

- Copthorne refurbishment.....\$745,000
- Pukemanu Bar & Eatery painting\$ 38,200
- Post Office Hotel painting\$ 31,800

Strategic Focus

There is no disputing that many organisations including Trust House have and will going forward be impacted by COVID-19. The major strategic focus for the group in 2020/21 will be to ensure operational excellence across all of our businesses in line with budget targets.

Commercial sustainability will be our priority and as such, we envisage a year of consolidation whilst the overall economic impact of COVID-19 is better understood and strategies are adjusted to maintain our future relevance.

I thank our customers and all key stakeholders for their continued support throughout the year and for their ongoing support in the years ahead.



Allan Pollard
Former CEO Trust House Ltd



Charles Kaka
Current CEO Trust House Ltd



TRUST HOUSE FOUNDATION

TRUST HOUSE FOUNDATION 2019/2020

The Foundation has class 4 gaming venues from Hawkes Bay to Wellington and we are committed to giving back to the communities from which the funds are raised.

To do this we have four Regional Net Proceeds Committees whose members are voted in by their communities. These committees recommend grants to the Foundation. As the committees are made up of locally elected people, they have knowledge of their communities and are able to ensure the funds go to worthwhile projects.

| AREAS | GRANTS AWARDED |
|--------------|--------------------|
| Flaxmere | \$667,083 |
| Rimutaka | \$210,510 |
| Porirua | \$1,202,659 |
| Masterton | \$2,275,413 |
| TOTAL | \$4,355,665 |

Every year we grant funding to hundreds of initiatives that make living in our communities more social, more interesting, healthier and safer.

Our Gaming Venues

- Greytown Hotel
- Island Bay Bar
- Kuripuni Sports Bar & Tab
- Post Office Hotel, Pahiatua
- Rimutaka Sports Bar
- The Farriers Bar & Eatery
- The Flax
- Legends Sports Bar
- The Pukemanu Bar & Eatery
- Jackson Street Bar
- 888 Sports Bar

Trust House Foundation Trustees



Jock Kershaw
(Chairman)



Mena Antonio



Lucy Griffiths



Litea Ah Hoi



Bert Lincoln



Tom Jones



Grants For the year ended 31 March 20

ORGANISATION

GRANT

| | |
|--|--------------|
| 4 A Better City Charitable Trust | \$1,000.00 |
| Abbeyfield Masterton Inc | \$30,000.00 |
| Access Radio Wairarapa Charitable Trust | \$14,000.00 |
| Adventure School | \$5,000.00 |
| Age Concern Flaxmere Inc | \$32,000.00 |
| Age Concern Wairarapa WOOPS Inc | \$10,000.00 |
| Age Concern Wellington | \$8,000.00 |
| Ahu Charitable Trust ki Pukerua Bay | \$7,137.00 |
| Air Training Corps Assn Masterton Branch | |
| 21 Squadron | \$1,254.00 |
| Akatarawa Scout Group | \$5,775.00 |
| All Kiwi Sports Club Inc | \$160,000.00 |
| Alzheimers Wairarapa Inc | \$10,000.00 |
| Anahera O Te Rangi Charitable Trust | \$2,016.00 |
| Aquajets | \$750.00 |
| Aratoi Regional Trust | \$55,000.00 |
| Arthritis New Zealand | \$1,500.00 |
| Arthritis New Zealand | \$2,500.00 |
| Arthritis New Zealand | \$1,500.00 |
| Arthritis New Zealand | \$1,000.00 |
| Arts Inc Heretaunga Inc | \$8,000.00 |
| Asert-Tatou Development Trust | \$17,531.00 |
| Asthma New Zealand Inc | \$10,000.00 |
| Athletics Masterton Inc | \$1,500.00 |
| Autism New Zealand - Wellington and Wairarapa | \$4,000.00 |
| Autism Wairarapa Charitable Trust | \$20,000.00 |
| Ballance School Board of Trustees | \$1,000.00 |
| Barnardos New Zealand | \$10,000.00 |
| Basketball Hawke's Bay Inc | \$13,000.00 |
| Bellyful New Zealand Trust Porirua | \$1,000.00 |
| Big Brothers Big Sisters of Hawke's Bay | \$3,000.00 |
| Big Buddy Mentoring Trust | \$3,000.00 |
| Big Buddy Mentoring Trust | \$4,000.00 |
| Birchleigh Polo | \$7,731.00 |
| Bowls New Zealand Inc | \$1,000.00 |
| Bowls Wairarapa Inc | \$2,000.00 |
| Brain Injury Association (HB) Inc | \$6,000.00 |
| Brain Injury Association Central Districts Inc | \$1,200.00 |
| Bridge Pa School | \$4,000.00 |
| Bush Blue Light | \$1,742.00 |
| Bush Multisports Trust | \$20,000.00 |
| Bush Netball Club | \$5,000.00 |
| Bush Riders Motorcycle Club Inc | \$9,000.00 |
| Bush Saturday Morning Rugby | \$1,000.00 |
| Bush Sports Club Inc | \$6,500.00 |
| Camp Quality Wellington/Central Districts | \$5,000.00 |
| Cannons Creek School | \$3,559.00 |
| Cannons Creek Youth Charitable Trust | \$15,000.00 |
| Carterton Association Football and Sports Club | \$2,624.00 |
| Carterton Community Food Collaborative Inc | \$1,200.00 |
| Carterton District Council | \$60,000.00 |
| Carterton Golf Club Inc | \$8,000.00 |
| Carterton Tennis Club Inc | \$500.00 |
| Castlepoint Church Trust | \$506.00 |
| Castlepoint Fishing Club Inc | \$2,262.00 |
| CCS Disability Action Wairarapa Inc | \$5,000.00 |
| Celtic Marist Netball Club | \$1,422.00 |
| Central Wairarapa Indoor Bowls Association | \$4,000.00 |
| ChangeAbility Inc | \$29,000.00 |
| Choirs Aotearoa New Zealand Trust | \$3,000.00 |
| Christian Lovelink | \$1,000.00 |
| Citizens Advice Bureau Hastings Inc | \$10,000.00 |
| Citizens Advice Bureau Porirua Inc | \$8,549.00 |
| Cobblestone Trust | \$3,000.00 |

ORGANISATION

GRANT

| | |
|--|--------------|
| College Sport Wellington | \$5,000.00 |
| Community Networks Wairarapa Inc | \$15,000.00 |
| Crisis Pregnancy Support Wairarapa Trust | \$5,000.00 |
| Dalefield Hockey Club | \$12,500.00 |
| Dannevirke Amateur Swimming Club | \$1,500.00 |
| Dementia Wellington Charitable Trust | \$5,000.00 |
| Destination Wairarapa Inc | \$160,000.00 |
| Diabetes Wellington Inc | \$1,000.00 |
| Digital Seniors | \$15,000.00 |
| Disability Resource Centre (HB) Trust | \$3,000.00 |
| Douglas Villa Association Football Club Inc | \$5,000.00 |
| Dress for Success Wellington | \$5,000.00 |
| Dressage Wellington | \$3,200.00 |
| Eketahuna & Districts Early Settlers Museum Society Inc .. | \$1,200.00 |
| Eketahuna Rugby Football Club | \$5,000.00 |
| Eketahuna Tui's Womens Hockey Team | \$1,000.00 |
| English Language Partners NZ Trust | |
| - Porirua Centre | \$13,412.00 |
| Environmental Education for Resource | |
| Sustainability Trust | \$2,565.00 |
| Epilepsy Association of New Zealand Inc | \$2,000.00 |
| Eventing Wairarapa | \$5,000.00 |
| Expressions Arts & Entertainment Centre | \$15,000.00 |
| Family Works Hawke's Bay (Presbyterian Support | |
| East Coast) | \$20,000.00 |
| Fastpitch Softball Club | \$2,036.00 |
| Featherston Amateur Wrestling Club Inc | \$4,000.00 |
| Featherston Hockey Club Inc | \$2,000.00 |
| First Titahi Bay Scout Group | \$5,000.00 |
| Flaxmere Baptist Church Community Trust | \$5,500.00 |
| Flaxmere College | \$5,000.00 |
| Flaxmere Community Patrol | \$6,000.00 |
| Flaxmere Maori Wardens | \$10,000.00 |
| Flaxmere Schools Cluster | \$200,000.00 |
| Friends of Queen Elizabeth Park Inc | \$1,500.00 |
| Friends of the ANZAC Bridge | \$2,500.00 |
| Giants Softball Club | \$7,000.00 |
| Girlguiding New Zealand | \$8,000.00 |
| Gladstone School Board of Trustees | \$5,000.00 |
| Gladstone Womens Hockey Club | \$450.00 |
| Glennette Marching Club | \$5,000.00 |
| Glenview School | \$1,874.00 |
| Golden Shears International Shearing | |
| Championships Society Inc | \$47,000.00 |
| Greytown Bowling Club Inc | \$520.00 |
| Greytown Cricket Club Inc | \$3,000.00 |
| Greytown Heritage Community Trust | \$1,000.00 |
| Greytown Lioness Club | \$800.00 |
| Greytown Menz Shed | \$3,000.00 |
| Greytown Rugby Football Club | \$5,000.00 |
| Greytown School Board of Trustees | \$7,000.00 |
| Greytown Sport & Leisure Society Inc | \$7,500.00 |
| Hadlow Board of Trustees | \$2,000.00 |
| Hanley Productions Ltd | \$5,000.00 |
| Hastings Art and Culture Trust | \$2,000.00 |
| Hastings Artists Group Inc | \$2,000.00 |
| Hastings District Council | \$25,000.00 |
| Hastings Group Riding for the Disabled Assn Inc | \$5,000.00 |
| Hastings Hibernian AFC Inc | \$5,000.00 |
| Hawke's Bay Community Fitness Centre Trust | \$30,000.00 |
| Hawke's Bay Multisports Club | \$960.00 |
| Hawke's Bay Softball Association | \$6,000.00 |
| He Kahui Wairarapa Inc | \$12,000.00 |
| Heart Kids New Zealand | \$2,000.00 |

ORGANISATION

GRANT

| | |
|--|--------------|
| Heart Kids Wellington | \$3,000.00 |
| Heretaunga Kindergarten Association Inc | |
| Peterhead Kindergarten | \$4,000.00 |
| Heretaunga Players Inc | \$1,000.00 |
| Heretaunga Swimming Club | \$10,000.00 |
| Heretaunga Women's Centre | \$1,500.00 |
| Hikoi Koutou Charitable Trust | \$10,000.00 |
| Holy Family School | \$12,038.00 |
| Hospice Wairarapa Community Trust | \$10,000.00 |
| House of Science Wairarapa Charitable Trust | \$6,000.00 |
| IDFNZ Kids Foundation | \$1,539.00 |
| Ikaroa Ki Te Tonga Maori Netball | \$680.00 |
| In Solidarity Charitable Trust | \$10,000.00 |
| Island Bay Bowling Club Inc | \$10,000.00 |
| Island Bay Softball Club Inc | \$2,438.00 |
| Jazz in Martinborough | \$3,500.00 |
| Kaibosh Food Rescue | \$5,000.00 |
| Kerry Fundraisers | \$1,000.00 |
| Kickback Touch Football Club Rugby Inc | \$5,000.00 |
| Kidz Need Dadz Charitable Trust Wellington Inc | \$1,500.00 |
| Kidzone | \$1,000.00 |
| Kimi Ora Community School | \$50,000.00 |
| Kiwi Community Assistance Charitable Trust | \$13,786.00 |
| Kuranui College Board of Trustees | \$5,000.00 |
| Lansdowne Bowling Club Inc | \$20,000.00 |
| Lansdowne Cricket Club Inc | \$2,517.00 |
| Learn and Live Ministries Charitable Trust Inc | \$63,000.00 |
| Learning Disabilities Assn Wai Inc | \$7,000.00 |
| Leg-Up Trust | \$20,000.00 |
| Life Education Trust Hawke's Bay | \$5,000.00 |
| Life Education Trust North Wellington | \$15,000.00 |
| Linden School | \$3,750.00 |
| Lions Club of Mana Charitable Trust | \$16,749.00 |
| Lions Club of Martinborough Charitable Trust | \$2,078.00 |
| Literacy Aotearoa Charitable Trust | \$20,000.00 |
| Literacy Wairarapa Inc | \$2,210.00 |
| Little Sprouts Charitable Trust | \$12,000.00 |
| Louise Perkins Foundation - Sweet Louise | \$1,000.00 |
| Mahunga Golf Club Inc | \$5,000.00 |
| Makoura College Board of Trustees | \$21,800.00 |
| Mana Amateur Athletic Club | \$5,749.00 |
| Mana Kayak Racing Club Inc | \$4,000.00 |
| Mana Marlins Masters Swim Club Inc | \$3,552.00 |
| Mana Squash Rackets Club Inc | \$2,591.00 |
| Mangaroa School | \$6,338.00 |
| Maoribank School Board of Trustees | \$6,933.00 |
| Marist Old Boys | \$2,000.00 |
| Marist Rugby Football Club Masterton Inc | \$12,000.00 |
| Martinborough Business Association Inc | \$7,000.00 |
| Martinborough Hockey Club | \$1,200.00 |
| Martinborough Mens Shed Inc | \$8,500.00 |
| Martinborough Music Festival | \$3,500.00 |
| Mary Potter Hospice | \$105,000.00 |
| Masterton Amateur Theatrical Society Inc (MATS) | \$15,000.00 |
| Masterton Bowling Club Inc | \$50,000.00 |
| Masterton Community Church | \$2,500.00 |
| Masterton Community Patrol | \$10,000.00 |
| Masterton District Council | \$5,000.00 |
| Masterton Eketahuna Pro-am | \$4,000.00 |
| Masterton Family Education and Support Centre | \$8,000.00 |
| Masterton Foodbank Inc | \$15,000.00 |
| Masterton Motorplex Inc | \$22,000.00 |
| Masterton Racing Club Inc | \$5,000.00 |
| Masterton Red Star Rugby Club | \$9,000.00 |

GRANTS CONTINUED

| ORGANISATION | GRANT |
|---|-------------|
| Masterton Squash Club | \$10,000.00 |
| Masterton Tennis Centre | \$15,000.00 |
| Masterton Young Citizens Club Inc | \$6,248.00 |
| Mauriceville School Board of Trustees | \$4,000.00 |
| Morgan Educare Centre Ltd | \$1,324.00 |
| Morgan Educare Centre Ltd 2nd | \$3,519.00 |
| Mountains To Sea Wellington Trust | \$5,040.00 |
| MS Primary Schools Sports | \$1,287.00 |
| Muscular Dystrophy Assn of NZ | \$10,000.00 |
| Napier Civic Choir Inc | \$1,000.00 |
| National Youth Drama School | \$2,000.00 |
| Netball Wairarapa Inc | \$30,000.00 |
| New Zealand Barbarians Tag Football Inc | \$10,000.00 |
| New Zealand Red Cross Inc | \$10,000.00 |
| New Zealand Suzuki Institute - Wellington Branch | \$1,500.00 |
| Ngai Tumapuhia-a-Rangi Ki Okautete Inc | \$7,210.00 |
| Ngati Kahungunu Iwi Inc | \$11,000.00 |
| Ngati Toa Sea Scout Unit | \$4,000.00 |
| Ngatitua Tennis Club Inc | \$4,000.00 |
| North City Cricket Club Inc | \$4,351.00 |
| Northern United Netball Club | \$6,462.00 |
| Nourished for Nil Ltd | \$1,200.00 |
| NZ Council of Victim Support Groups - Wairarapa | \$4,000.00 |
| NZ Council of Victim Support Groups - Hawke's Bay | \$3,692.00 |
| NZ Council of Victim Support Groups - Palmerston North | \$1,000.00 |
| NZ Council of Victim Support Groups Porirua | \$4,769.00 |
| Oasis Trust | \$6,000.00 |
| Ocean Beach Kiwi Surf Life Saving Club Inc | \$2,250.00 |
| Opaki Netball Club | \$900.00 |
| Opaki School Board of Trustees | \$3,000.00 |
| Orchestra Hawke's Bay | \$3,000.00 |
| Outdoor Participation 2018 Trust | \$2,000.00 |
| Outward Bound Trust of New Zealand | \$10,000.00 |
| Outward Bound Trust of New Zealand | \$10,000.00 |
| Pacific Heat Sports Club | \$2,340.00 |
| Pahiatua Community Services Trust | \$10,000.00 |
| Pahiatua Football Club | \$2,880.00 |
| Pahiatua Golf Club Inc | \$10,000.00 |
| Papawai Marae Kaumatua Housing Trust | \$16,000.00 |
| Parafed Wellington Inc | \$7,564.00 |
| Paremata Plimmerton Junior Softball Club | \$2,346.00 |
| Paremata Plimmerton RFC | \$60,000.00 |
| Parent to Parent Wellington Region | \$5,000.00 |
| Parkinson's New Zealand | \$7,098.00 |
| Parkinson's New Zealand | \$10,000.00 |
| Philips Search and Rescue Trust | \$8,000.00 |
| Plimmerton Bowling Club Inc | \$5,000.00 |
| Porirua Arabic Study Centre Inc | \$10,000.00 |
| Porirua Basketball Association | \$20,320.00 |
| Porirua Canoe Kayak Club Inc | \$9,345.00 |
| Porirua City Classic Touch | \$3,483.00 |
| Porirua City Community IT Education Trust Inc | \$10,000.00 |
| Porirua City Council | \$45,000.00 |
| Porirua City Junior Cricket Club | \$1,745.00 |
| Porirua City Tag NZTFI Module Inc | \$6,000.00 |
| Porirua East Eagles Netball Club | \$4,310.00 |
| Porirua Foundation Inc | \$23,800.00 |

| ORGANISATION | GRANT |
|---|--------------|
| Porirua Grand Traverse Trust | \$20,000.00 |
| Porirua Ladies Indoor Netball | \$4,773.00 |
| Porirua Primary Schools Sports Association | \$1,390.00 |
| Porirua Tag NZTFI Reps Inc | \$10,000.00 |
| Porirua Vikings Rugby League Community Club Inc | \$10,000.00 |
| Porirua Whanau Centre Trust | \$20,000.00 |
| Presbyterian Support Central | \$3,000.00 |
| Prima Volta Charitable Trust | \$8,000.00 |
| Project M Charitable Trust | \$200.00 |
| Pukaha Mount Bruce Board | \$100,000.00 |
| Pukerua Bay School | \$2,480.00 |
| Purena Koa Rehua Youth Services | \$7,843.00 |
| Rangikura School | \$4,680.00 |
| Red Star Cricket Club | \$8,000.00 |
| Red Star Sports Association Inc | \$12,000.00 |
| Red Star Womens Hockey | \$1,000.00 |
| Redwood School | \$4,000.00 |
| Riding for the Disabled Association Hutt Valley Group Inc | \$9,520.00 |
| Rimutaka Inline Hockey Club Inc | \$3,500.00 |
| Rimutaka Steppers Leisure Marchers | \$4,024.00 |
| Riversdale Beach Golf Club | \$4,000.00 |
| Riversdale Beach Surf Lifesaving Club Inc | \$6,120.00 |
| Road Safety Education Ltd | \$1,150.00 |
| Road Safety Education Ltd | \$2,500.00 |
| Ronald McDonald House Charities New Zealand Trust | \$4,000.00 |
| Royal New Zealand Foundation of the Blind | \$6,000.00 |
| Royal New Zealand Society for Prevention of Cruelty to Animals | \$8,143.00 |
| Ruamahanga Restoration Trust | \$4,000.00 |
| Sailability Wellington Trust | \$10,000.00 |
| Saint Marks Churchwardens Seasons Grief & Loss Programme | \$2,000.00 |
| Seniornet Upper Hutt Inc | \$2,731.00 |
| Seniornet Wairarapa | \$2,500.00 |
| Shear History Trust | \$4,700.00 |
| Sir Edmund Hillary Outdoor Pursuits Centre | \$5,000.00 |
| Special Olympics Mana | \$22,194.00 |
| Special Olympics Wellington | \$1,200.00 |
| Sport Wellington | \$10,000.00 |
| Sri Lanka Senior Association Inc NZ | \$500.00 |
| St George Rugby League Football Club | \$20,000.00 |
| St John Wairarapa District | \$7,641.00 |
| St Mary's School | \$2,000.00 |
| St Matthews Collegiate School | \$3,500.00 |
| St Matthews Equestrian Team | \$2,000.00 |
| St Theresa's School Board of Trustees | \$4,744.00 |
| Starjam Charitable Trust | \$4,000.00 |
| Stroke Central Region Inc | \$4,000.00 |
| Taiao Combat Academy | \$2,689.00 |
| Tamatea Rugby League Club Inc | \$7,000.00 |
| Taradale Volunteer Brigade | \$8,000.00 |
| Tararua College Board of Trustees | \$20,000.00 |
| Tararua Sports Club | \$25,000.00 |
| Tararua Squash Club Inc | \$477.00 |
| Tawa Bowling Club Inc | \$2,300.00 |
| Tawa College Board of Trustees | \$10,000.00 |
| Tawa Hockey Club Inc | \$1,000.00 |
| Tawa Progressive and Ratepayers Assn Inc | \$5,000.00 |
| Tawa Rugby Football Club Inc | \$7,000.00 |

| ORGANISATION | GRANT |
|--|-------------|
| Tawa School Board of Trustees | \$5,000.00 |
| Tawa Swimming Club | \$5,000.00 |
| Tawa-Lyndhurst Tennis Club | \$10,000.00 |
| Te Awhina Cameron Community House Inc | \$21,500.00 |
| Te Kohanga Reo O Mere Karena | \$2,500.00 |
| Te Kura o Papatuanuku Wairarapa Earth School Charitable Trust | \$10,000.00 |
| Te Marua Golf Club Inc | \$3,130.00 |
| Te Omanga Hospice Trust | \$20,000.00 |
| Te Tai Timu Trust | \$3,500.00 |
| Te Whare Aroha O Nga Mokopuna Inc | \$10,000.00 |
| Te Whare Tiaki Wahine Refuge | \$25,833.00 |
| Tennis Central Region Inc | \$1,000.00 |
| The Black Grace Trust | \$10,000.00 |
| The Carter Society Inc | \$1,816.00 |
| The Catwalk Trust | \$4,000.00 |
| The Hearing Association - Hastings Branch Inc | \$5,000.00 |
| The House of Grace Trust Inc | \$5,000.00 |
| The Lions Club of Featherston Charitable Trust | \$1,500.00 |
| The Masterton Savage Club Inc | \$1,933.00 |
| The Mauriceville/Kopuaranga Fair Assn Inc | \$1,000.00 |
| The New Zealand Sport & Vintage Aviation Society Inc | \$7,000.00 |
| The Order of St John - Hawke's Bay District | \$3,757.00 |
| The Orpheus Choir of Wellington Inc | \$4,000.00 |
| The Pahiatua Marae Inc | \$10,000.00 |
| The Parenting Place | \$3,881.00 |
| The Parenting Place - Attitude Division | \$2,000.00 |
| The Parenting Place - Attitude Youth Division | \$1,416.00 |
| The Scout Association of New Zealand | \$4,000.00 |
| The Scout Association of New Zealand | \$4,000.00 |
| The Songbirds | \$1,500.00 |
| The Zimbelstern Foundation | \$1,000.00 |
| Tinui Parish ANZAC Trust | \$2,500.00 |
| Titahi Bay Amateur Athletics Club | \$20,000.00 |
| Titahi Bay North School | \$5,000.00 |
| Titahi Bay School Board of Trustees | \$7,500.00 |
| Titahi Golf Club Inc | \$11,000.00 |
| Totara Park Playcentre | \$1,005.00 |
| Trentham Boxing Club | \$1,070.00 |
| Trentham United Harrier Club Inc | \$5,339.00 |
| Trinity Schools Trust Board | \$10,000.00 |
| Trust Porirua City Brass Inc | \$13,974.00 |
| Upper Hutt City of Song Charitable Club | \$40,804.00 |
| Upper Hutt Community Children's Centre Trust | \$1,823.00 |
| Upper Hutt Rams Rugby Football Club | \$20,000.00 |
| Upper Hutt Toy Library Inc | \$2,500.00 |
| Upper Hutt Women's Centre Inc | \$18,000.00 |
| Volleyball Hawke's Bay | \$5,000.00 |
| Waihianga Charitable Trust | \$10,000.00 |
| Wairarapa Aero Club Inc | \$8,000.00 |
| Wairarapa Agricultural & Pastoral Society Inc | \$7,000.00 |
| Wairarapa Arts Festival Trust | \$30,000.00 |
| Wairarapa Balloon Society Inc | \$30,000.00 |
| Wairarapa Bird Club Inc | \$1,100.00 |
| Wairarapa Branch Black & Coloured Sheep Breeders Assn | \$2,500.00 |
| Wairarapa Bush Rugby Football Union Inc | \$60,000.00 |
| Wairarapa Citizens Advice Bureau | \$3,000.00 |
| Wairarapa Community Centre Trust | \$3,000.00 |
| Wairarapa Cricket Association Inc | \$35,500.00 |
| Wairarapa Diamonds Marching Team | \$1,000.00 |

ORGANISATION

GRANT

| | |
|--|-------------|
| Wairarapa Dragon Boat Club Inc | \$3,500.00 |
| Wairarapa Green Dollar Exchange Inc..... | \$1,000.00 |
| Wairarapa Harness Racing Club Inc..... | \$3,500.00 |
| Wairarapa Inter-Collegiate Speech Competition .. | \$1,240.00 |
| Wairarapa Kennel Association Inc..... | \$1,305.00 |
| Wairarapa Mathematics Association | \$1,500.00 |
| Wairarapa Parents Centre Inc..... | \$4,636.00 |
| Wairarapa Pony Club Inc..... | \$1,370.00 |
| Wairarapa Racing Club Inc | \$22,000.00 |
| Wairarapa Rape and Sexual Abuse Collective Inc..... | \$8,000.00 |
| Wairarapa REAP | \$8,000.00 |
| Wairarapa Region Darts | \$3,000.00 |
| Wairarapa Safer Community Trust..... | \$10,000.00 |
| Wairarapa Singers Inc | \$3,200.00 |
| Wairarapa Southern Hawke's Bay Sheep Dog Trial Club | \$5,000.00 |
| Wairarapa Spitfires Baseball Club Inc..... | \$4,000.00 |
| Wairarapa Tennis Assn Inc | \$15,000.00 |
| Wairarapa Track and Field Inc..... | \$9,500.00 |
| Wairarapa United Football Club Inc..... | \$40,000.00 |
| Wairarapa Vintage Aviation Hub Community Trust | \$8,000.00 |
| Wairarapa Volunteer Centre Inc..... | \$2,300.00 |
| Wairarapa Waka Ama Canoe Club | \$10,000.00 |
| Wairarapa Welsh Pony and Cob Show Group..... | \$800.00 |
| Wairarapa Whanua Trust | \$20,000.00 |
| Wairarapa Women's Centre | \$2,000.00 |
| Wairarapa Youth Charitable Trust | \$50,000.00 |
| Waiwaste Inc..... | \$10,000.00 |
| Wellfed NZ Trust..... | \$12,396.00 |
| Wellington City Mission Anglican Trust Board .. | \$48,244.00 |
| Wellington Free Ambulance Service Inc..... | \$35,000.00 |
| Wellington Kart Club Inc..... | \$9,600.00 |
| Wellington Maori Cultural Society Inc | \$25,335.00 |
| Wellington North Badminton Association Inc.. | \$15,000.00 |
| Wellington Repertory Theatre Inc..... | \$1,000.00 |
| Wellington Riding For The Disabled Assn Inc .. | \$19,000.00 |
| Wellington Rugby League Masters | \$3,000.00 |
| Wellington Sexual Abuse HELP Foundation..... | \$5,000.00 |
| Wellington Swimming Association | \$4,000.00 |
| Wellington Touch Association Inc..... | \$5,000.00 |
| Wellington Volunteer Centre | \$12,000.00 |
| Wesley Wellington Mission Inc | \$10,000.00 |
| Western Suburbs Soccer Club | \$30,000.00 |
| Westside Playcentre | \$4,000.00 |
| Whaiora Whanui GP Services..... | \$12,000.00 |
| Whanau Manaaki Kindergartens | \$50,000.00 |
| Whanau Manaaki Kindergartens - Doris Nicholson | \$1,418.00 |
| Whanau Manaaki Kindergartens - Nuanua..... | \$3,600.00 |
| Whanau Manaaki Kindergartens - Plimmerton... | \$3,308.00 |
| Whanau Manaaki Kindergartens - Titahi Bay ... | \$3,000.00 |
| Whanau Manaaki Kindergartens - Toru Fetu | \$2,500.00 |
| Whanau Manaaki Kindergartens - York Street ... | \$3,190.00 |
| Wharariki (Flax) Trust | \$20,000.00 |
| Whitby Tennis Club | \$3,000.00 |
| Whitford Brown Community Workshop Trust ... | \$16,978.00 |
| Wings Over Wairarapa Community Trust..... | \$80,000.00 |
| World Marudao Karate Organisation | \$22,487.00 |
| Y M C A Masterton | \$5,500.00 |
| YMCA of Greater Wellington Inc..... | \$8,127.00 |
| Youth Development Trust Hawke's Bay | \$4,000.00 |
| Youth Development Trust Wellington..... | \$11,200.00 |
| Zeal Education Trust (Hawke's Bay) | \$6,000.00 |
| Zonta Club Of Mana Area Inc..... | \$1,345.00 |



ARTS
\$319,119

COMMUNITY
\$860,690

EDUCATION
\$689,695

HEALTH
\$ 977,239

**RECREATION &
SPORT**
\$ 1,508,922

TOTAL

\$4,355,665

OUR PEOPLE 2019 to...



SENIOR MANAGERS

Charles Kaka
CHIEF EXECUTIVE OFFICER

Cindra Grant
GENERAL MANAGER, OPERATIONS & COMPLIANCE

Craig Thomson
GENERAL MANAGER, HOUSING & INFRASTRUCTURE

Richard Simmonds
GENERAL MANAGER, CORPORATE SERVICES



20

DIRECTORS

Jock Kershaw CHAIRMAN

Mena Antonio

Lucy Griffiths

David Henry

Donald Baskerville

Stuart Campbell

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